

June 11, 1938.

Mr. W. L. Moody, III,
American National Insurance Co.,
Galveston, Texas.

Dear Mr. Moody:

I regret that at the present time I do not know of anyone whom I could recommend that would fill your position acceptably. However, should the name of some competent individual with the ability and reputation such as you desire, come to my mind, I will be very happy to confer with you.

This type of position is one very difficult to fill, as competent men of this character are generally not available, having been already employed.

I might ask what sort of a salary would be available for that type of an individual so that I would know whether the salary would interest a possible applicant.

With every good wish, I am

Very sincerely yours,

Director of Physical Education,
Varsity Basketball Coach.

FCA:AE