

January 26, 1938.

Mr. Curtis W. McGraw,
McGraw-Hill Book Co.,
330 West 42nd Street,
New York City, N.Y.

Dear Mr. McGraw:

We mailed you a check for the 125 copies of Better Basketball that you expressed to us in December.

I find I made quite a grave mistake by suggesting that you ship them either by freight or express. I should have said parcel post or express a few of them, and let the others come by freight. I find that the express amounted to nearly 23¢ per copy.

I was quite sure that we would not sell but about half of them, but I thought we might just as well have them on hand. At present we have about 48 unsold books, and I find that I made a bad business move by suggesting that possibly they come by express. However, that is over the dam now and we are pleased that the book is going along in good shape.

Very cordially yours,

FCA:AH

Director of Physical Education.