JAMES H.McGRAW, JR.
CHAIRMAN OF THE BOARD

MARTIN M. FOSS
PRESIDENT

JAMES S. THOMPSON
VICE PRESIDENT

CURTIS W. McGRAW
VICE PRESIDENT AND TREASURER

WILLIAM E. HAWKE

SECRETARY & ASST. TREASURER

## McGraw-Hill Book Company-Inc.

McGRAW-HILL BUILDING
330 WEST 42ND STREET
NEW YORK, N.Y.

"MCGRAW HILL" NEW YORK

LONDON ALDWYCH HOUSE, W.C.2. CURTIS G. BENJAMIN
COLLEGE DEPARTMENT

FRANK L. EGNER
MAIL ORDER DEPARTMENT

JOSEPH A. HYLAND
PRODUCTION DEPARTMENT

HUGH J. KELLY
TRADE DEPARTMENT

January 26 1 9 3 8

Dr. Forrest C. Allen University of Kansas Lawrence, Kansas

Dear Dr. Allen:

Since receipt of your letter of January 14, I have been having our Editorial Department go over the bulletin you sent us by Mr. Dill of your Publicity Bureau.

As stated to you in my letter of January 17, in present form it is nothing but a pamphlet and could not command a reasonable price to make it commercially attractive. Even if he expanded it three or four fold, our editors doubt the market.

Recently I have had correspondence with Mr. Royer of Lowe & Campbell concerning a few other proposals on other kinds of athletic books. He informs me that the only athletic publications he feels will really command a good market are books on football, basketball, and track. I am inclined to partly agree with him.

Hence, unless we could see more definitely what Mr. Dill plans to do, we should not consider the matter further. I am not encouraging Mr. Dill because I do not want to ask him to do a lot of work for which we would see no market, but if he plans to develop something anyway, we would naturally like to have a look at it.

With kindest regards,

Sincerely yours,

////

CWM: MK