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September 21 1 9 3 7

Dr. Forrest C. Allen University of Kansas Lawrence, Kansas

Dear Dr. Allen:

I acknowledge your first letter of September 15 in which you take up with me a few of your outstanding bills in connection with BETTER BASKETBALL. I shall be most frank with you in this connection, as I know you would want me to be.

It is our policy and that of most publishers to help an author with his illustrations. This we have done and, of course, will approve the bill for \$6.50 when you pass it on to me.

I think the bill of \$50.00 for the draftsman should be approved as well, even though in most cases we would probably question it. That bill pass on to me as well.

However, the bill for stenographic work in the amount of \$125.00 seems to be out of order. In no case have we paid our author for his stenographic help and it has always seemed to us a part of the author's expense. In other words, the author should deliver a suitable manuscript. I know you will find this in line with common practice.

I have taken care of the inquiries from Mr. Williams, coach at Hampton Institute, which order we would naturally fill direct from here. I am also caring for the inquiry from Mr. Dingle of Calgary, both these inquiries in response to your two other letters of September 15. It would seem to me that in the future you could pass such inquiries along to us and let our correspondence department handle them. It will save you a lot of time and effort, and generally an author gets a great many of these.