Mr. A. M. Horris,
Retail Credit Department,
McGraw-Hill Book Company,
SSO West 42nd Street,
New York 18, N.Y.

Dear Mr. Horris:

FCA: AH

In your letter of December 22nd, with regard to the balance due your firm for the books sent me last April, you mention a 15% discount. You perhaps did not realize that I am the author of "Better Basketball", and from the beginning of its publication Mr. Curtis W. McGraw has allowed me a 40% discount on all books that I have ordered from the publishing firm. Doubtless if you will speak to Mr. McGraw he will confirm this.

In all my business dealings with the firm since the publication of the book this has been in effect. No doubt many changes have taken place in the office, due to the war effort, and this had not been called to your attention.

I would appreciate it if you will make out a new statement of the balance due you on this order, and I will be happy to send you a check at once.

Very sincerely yours, .

Director of Physical Education, Varsity Basketball Coach.

HO.