Scotland's Greatest Tweed Topcoat Value

$35

Delighted men and women from coast to coast thus acclaim their GALAMAK Raglans. Satisfaction is one thing – enthusiasm is something else. GALAMAK Raglan owners include artists, capitalists, students, corporation presidents, sales managers, casting directors, camera men, physicians, actors' agents, clothiers, importers, customs brokers, salesmen, bankers, realtors, refugees, government officials, golf instructors, designers, vocational advisors, contractors, builders, authors, credit men, co-eds, socialites, etc., etc. Let them speak . . . from South Carolina to Peking.

"Just a line to tell you how pleased I am with my GALAMAK Raglan. It is everything claimed for it and more!"—THOMAS C. WILLIAMS, 3510 Monroe Street, Columbia, S. C.

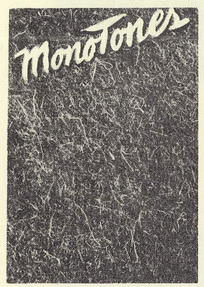
"Everybody loves my GALAMAK Raglan. I love it . . . and it loves me."
—MISS MARGARET RICHARDS GREER, The Stoneleigh, Dallas, Texas.

"My GALAMAK Raglan and ties have caused considerable comment among my friends. I certainly like my coat. It is the best coat I ever had."
—HAROLD H. FERGUSON, 541 West Park St., Butte, Montana.

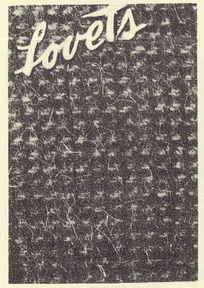
"My wife, son and I each have a GALAMAK Raglan. What more can I say?"
—ROLLIN L. DIXON, 5222 Vista Lejana Lane, La Canada, Calif.

"GALAMAK — One of the BEST topcoats in the world."—J. H. MOORHOUSE, 1 Rue Marco Polo, Legation Quarter, Peking, China.

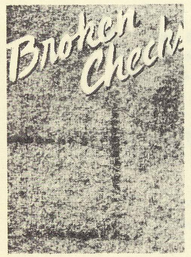
Select Your GALAMAK RAGLAN from these patterns



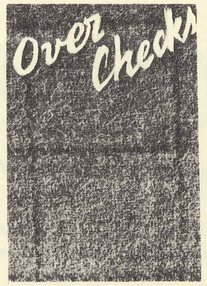
Dark green
Green
Yellow green
London tan (rust)
Navy
French blue
Blue grey
Camel beige



(The first colour is the predominating one)
Tan and Cream
Tan and green
Tan and blue
Green, tan and cream
Camel and brown
Rust, red and blue
Sage green, tan and cream

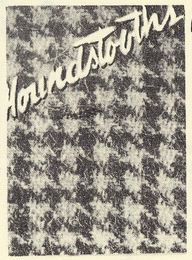


Baby blue on French blue.
Scarlet on French blue
Green on dark green



Green on bright green
Brown on dark tan
Green on yellow-green
Blue on blue-grey

Baby blue and white
Chocolate and cream
French blue and tan



NOTE: Some "one of a kind" patterns also stocked in Los Angeles. Sizes 34 to 42. Lengths 44 to 48. Other sizes and lengths from Scotland.
Average weight UNDER 5 lbs.

GALAMAK Raglans are tailored IN SCOTLAND from our finest 18-20 ounce home-spun tweeds, 100% pure virgin wool. The cloth alone wholesales today in the United States for $21. The largest clothing factory on the Pacific Coast charges $18 just to "cut, trim and make" similar coats. In the last War, coats of this quality retailed up to $90. Already Harris, only Scottish tweed even comparable to GALAMAK, has DOUBLED in price since 1939. Domestic woollens are up 25%. Have you protected yourself against inflated clothing prices?

Not for years—perhaps never again in your life time, will $35 buy "so much" coat. We retailed scores of GALAMAK Raglans this winter in Los Angeles at $45.00.

On February 7, Mr. S. R. Pickens, 2600 Hawthorne Ave., Richmond, Virginia, wrote by air mail:

"I am not persuaded that I can buy a coat with any satisfaction by mail. At the same time, I have a sneaking idea that you have something good. If you want to send me one of your coats C.O.D. and give me privilege of examination, I assure you that I will accept it — if it is satisfactory at all."

On Feb. 10, we shipped TWO coats to Mr. Pickens to give him a better selection. On Feb. 21, one coat was returned, along with Mr. Pickens' C.O.D. remittance from the Railway Express Agency.

Mr. Pickens is a manufacturer's agent — a keen judge of merchandise. Besides his GALAMAK RAGLAN, he bought a dozen GALAMAK Pure Wool Ties.

ALL YOU HAVE TO DO

1. Air-mail your height, weight chest and suit size. This is absolutely necessary inasmuch as GALAMAK Raglans average 2 sizes larger than skimpy American "raglans." If you are accustomed to a FULL-cut British Raglan please say so. State your favorite colour and pattern.
2. We'll rush samples which PLEASE RETURN. Make your choice and your GALAMAK Raglan will be enroute express C. O. D. "privilege of examination." Enclose $35.00 with your order and we'll prepay your coat. Money back if not satisfied. We never have been asked to refund one dime on any of our woollens! Only one coat has even been returned for exchange. Please add 3% sales tax on California orders.

REFERENCES: Royal Bank of Scotland – (Peter Anderson, Ltd.)
Bank of America – (Wilshire-Shatto Branch) – Los Angeles
Dun & Bradstreet

THE GROSS PHOTO SUPPLY C

MANUFACTURER OF "UNCOMMON" PHOTOGRAPHIC MOUNTINGS

ESTABLISHED 1904

TOLEDO, OHIO

Mr. Paul Brindel,
653 Shatto Place,
Los Angeles,
California.

February 8, 1941

Dear Mr. Brindel:

It was good chance that enabled me to find you, and I am relieved that I can now continue to be clothed in Peter Anderson fabrics, without the delays and uncertainty of these troubled days across the water.

The first suit bought three years ago, looks exactly new today, and, to the cost of the cleaning and pressing industry it keeps its shape and fresh appearance for weeks at a time.

These honest, sturdy Scotch materials have been a source of satisfaction and pride to me. My friends are finding out about them and you may look forward to a widening circle of Toledo customers.

Wishing you much success, I am

Cordially yours,

Oliver Gross, President.

"ON FEBRUARY 5, 1941, Mr. Gross visited our Los Angeles salesroom and ordered three GALAMAK Raglans."

BUY YOUR GALAMAK RAGLAN ON CREDIT

If you reside near any one of the 495 branches of the Bank of America in California, you may purchase your GALAMAK RAGLAN on 90-day terms for a carrying charge of only $1.50. Include a GALAMAK tailored sports jacket or suit, and take up to 6 months to pay.

According to TIME (Oct. 23, 1939, Page 72) the U. S. Woollen Industry LOST $98,094,000 in the decade ending 1935 – lost another 10 million dollars in 6 months of 1939. U. S. Customs records show that Peter Anderson, Ltd., sales in the U. S. A. have increased 500% annually since 1937.

PETER ANDERSON
BRIDGE MILL Ltd.
GALASHIELS .. SCOTLAND

PAUL BRINDEL North American Sales Aqent 653 Shatto Place Los Anqeles FItzroy 4730

PETER ANDERSON
BRIDGE MILL Ltd.
GALASHIELS .. SCOTLAND