

**GENERAL AMERICAN LIFE INSURANCE COMPANY**  
WALTER W. HEAD, PRESIDENT

**SAINT LOUIS**

CLAUDE V. COCHRAN, BRANCH MANAGER  
715 Commerce Building  
KANSAS CITY, MISSOURI  
Telephone: Victor 4841

February 4, 1939

ALLEN S. OZBURN,  
Group Representative  
LAWRENCE THOMPSON,  
Cashier

Mr. Forest C. Allen, Director of Physical Education  
Varsity Basketball Coach  
University of Kansas  
Lawrence, Kans.

Dear "Phog" -

It was darn nice of you to o.k. me for the Washburn game at  
Topeka, February 10.

I felt sure that there was no personal feeling, and frankly  
I don't blame you one bit for being mad, and I probably would  
have been a lot more so than you were.

My only claim to absolution is that our Company bought the  
assets of the old Company at a purchase price set by the  
Court and have more than lived up to the agreement since  
that time.

I, of course, am sort of an adopted son, as they offered me  
an attractive proposition to take over the agency, and they  
have treated me very nicely since making the connection.

However, whether or not you like my Company, I appreciate  
your personal friendship.

Sincerely

*Claude Cochran*  
CLAUDE COCHRAN

CVC CM