



BRANCH OFFICES
NEW YORK & CHICAGO

GYMNASIUM APPARATUS
MANUFACTURERS OF

STEEL LOCKERS
CABINETS AND SHELVING

GANSETT, PROVIDENCE
W.U.T. CODE USED

PROVIDENCE, R.I. April 4. 1938

Mr. Forrest C. Allen
Director of Physical Education
University of Kansas
Lawrence, Kansas.

Dear Sir:

In reply to your letter of March 31st, we are sending you our F17 gymnasium apparatus catalog and Al gymnasium game equipment catalog, with price lists.

The general discount today is 30% on all except anthropometric goods, where the discount is 25%. Net prices are F.O.B. Providence. There are some pieces, however, on which we can do better.

We have no catalog of parts. Tell us in detail what part is required and then we will quote you a price.

We are sorry but we have no men traveling on the road, so we couldn't have anyone stop in to see you. All our business is done direct from this office.

Very truly yours,

JWT: GG

NARRAGANSETT MACHINE CO.

. W. Thornley Secretary