

FRED MEDART MANUFACTURING Co.

POTOMAC AND DE KALB STREETS

SAINT LOUIS, Mo.

E. J. MEDART
PRESIDENT

June 11, 1942

Dr. Forrest C. Allen
801 Louisiana Street
Lawrence, Kansas

Dear Dr. Allen:

When we sell out our present stock of Goal-Hi's, we will be unable to manufacture any more. In fact, I am right now greatly concerned about the possibility of a freeze order (M-126) which would prohibit the sale of Goal-Hi's as it has many of the other things we make. At the moment, I know if I asked whether they were included the answer would be yes and we would be through, and someone else is very likely to raise that question with W.P.B.

I think I have an opportunity to sell in one lot all of the Goal-Hi's we have left, but to complete this transaction I will have to make a very close price to a dealer who would then be assuming the risk of having this item frozen by inclusion under the M-126 order, and I am very much inclined to move these units now, retaining only a few hundred Goal-Hi's for shipment during the next few months to important customers.

My thought in writing you is to suggest that you cooperate to the extent of taking a little cut in your royalty. I think I will have approximately one thousand Goal-Hi's to dispose of in such a deal as I suggest, and it would be my idea to give you a lump royalty payment of \$750.00, as I will have to sell these under \$20.00 to make the deal.

If this is agreeable to you, I suggest that you wire your approval as I do not want to let this deal get cold.

Yours very truly,

EJM:D

E. J. Medart
Under war effort situation
Accept your suggestion
President