

FRED MEDART MANUFACTURING Co.

POTOMAC AND DE KALB STREETS

SAINT LOUIS, Mo.

R. E. WEINZETTEL
SALES PROMOTION MANAGER

January 4, 1941

Dr. Forrest C. Allen,
University of Kansas
Lawrence, Kansas

Dear "Phog":

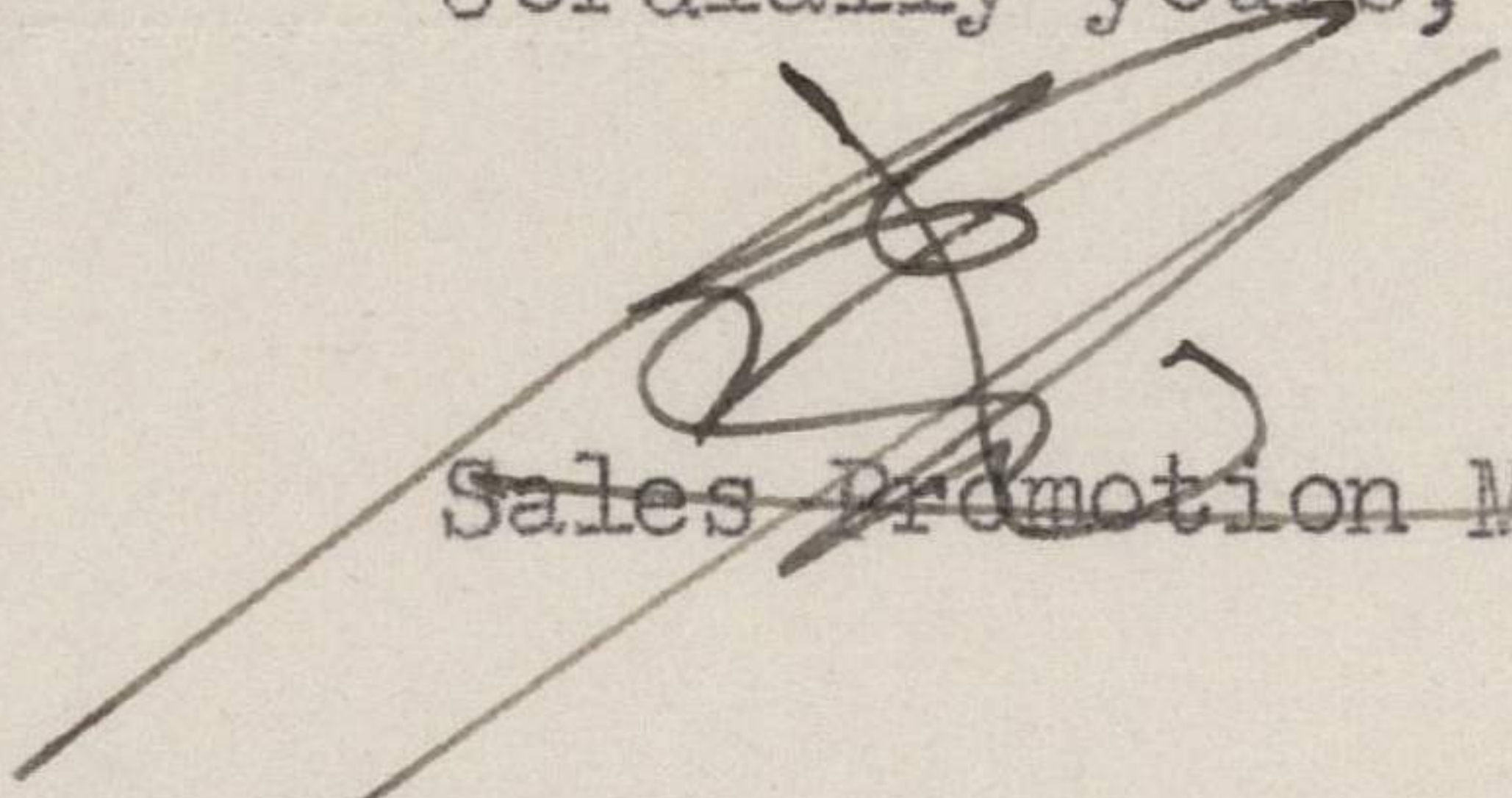
Enclosed find our check No. 8811 in the amount of \$443.01, covering royalties due you for the fourth quarter of 1940 on Goal-Hi sales.

Sorry this check is a little smaller than the one you received during the third quarter, but I note that the total for the year amounted to \$2,019.07, which, in my humble opinion, wasn't so bad.

The fall off in sales during the last quarter of 1940 indicates to me that Goal-Hi is more likely to be a summer game than one for indoor use unless, of course, we can successfully promote it as a winter game. In any event, we are going to continue our efforts next year and here's hoping that by the end of 1941 you will receive a sum considerably larger than that which went forward to you during 1940.

Please remember me at home and with best wishes for the New Year, I remain

Cordially yours,


~~Sales Promotion Manager~~

REW:jc
Enc.