

# FRED MEDART MANUFACTURING Co.

POTOMAC AND DE KALB STREETS

SAINT LOUIS, Mo.

R. E. WEINZETTEL  
SALES PROMOTION MANAGER

August 14, 1940

Dr. Forrest C. Allen  
University of Kansas  
Lawrence, Kansas

Dear Phog:

I have not heard a word from you regarding the basketball scoreboard<sup>✓</sup> that was covered in the letter by Ray Higgins a week or so ago.

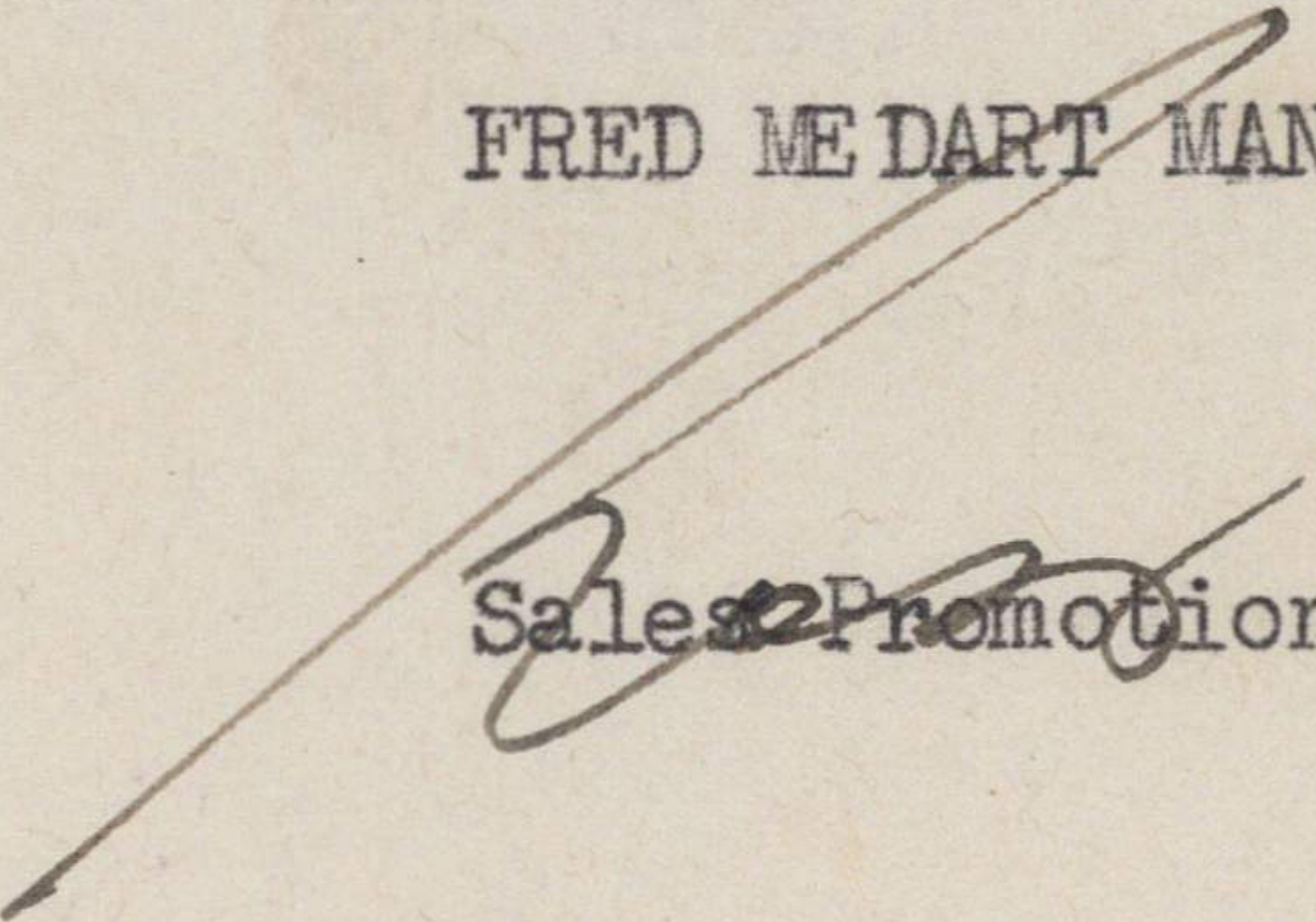
As you know, our prices have advanced as of August 1 and while we are going to protect you on the basis of the old price set-up, per Higgins' letter, we cannot do this indefinitely.

I wish you would lend your effort toward getting the order through as early as possible so we can assure your getting the price that was in effect previously.

Kindest regards.

Cordially yours,

FRED MEDART MANUFACTURING CO.

  
Sales Promotion Manager

REW/AC