

Dr. Allen also suggested the advisability of developing new items of gymnasium apparatus and possibly the formulating of competitive games or exercises in connection with present items, in which all of the students would take part.

Mr. Winius explained his presence at the meeting and presented the plan he had outlined to Mr. Medart and Mr. Weinzettel for promoting the demand for gymnasium apparatus. Copies were distributed for later consideration.

In response to inquiries regarding the probable cost of a program as suggested, to be managed and directed by Mr. Winius, he stated this could be handled over a six months' period for the appropriation of \$7500.00 contemplated by the three manufacturers, assuming that by the end of this period it should be apparent whether the program in effect was productive of the desired results, and arrangements for the future could then be determined on a basis of a reasonable percentage of sales.

Organizations were discussed, whose support of a campaign of this kind might be enlisted, such as the National Education Association, the National Recreation Association, and various publications including "Nation's Schools" and "Physical Education Review", etc.

After the meeting had been adjourned for luncheon and Mr. Miller, Mr. Kolbert and Mr. Medart had consulted privately, it was decided that it should be first ascertained when Senator Walsh's bill, as written, was to be heard in the Committee and how the desired changes to strengthen it might be incorporated. This the several manufacturers will undertake to do, deferring any action in the way of a campaign of their own until the availability of Federal help has been determined.