

The
J. E. PORTER CORPORATION
SUCCESSOR TO A. G. SPALDING & BROS. CO., GYMNASIUM EQUIPMENT DIVISION

OTTAWA
ILLINOIS

August 31, 1943

Mr. Ray Kanehl,
Department of Physical Education,
University of Kansas,
Lawrence, Kansas.

Dear Mr. Kanehl:

At the request of our Kansas Sales Supervisor, Mr. M. T. "Speed" Swift, Kansas City, Mo., we are sending you today under separate cover and via parcel post a sample of the new three strand jute rope which is being used in our climbing ropes at this time as a substitute for unobtainable manila.

I am sure that you, like other school, Army, and Navy officials, will agree that this jute, while agreeably not the equal of manila, does make a nice rope, and a fine substitute during wartime for unavailable manila.

Mr. Swift has also asked me to advise you whether or not we can supply the platforms only for the #53 type jumpboard. I am awfully sorry that it is at this writing impossible to obtain the materials from which to fabricate these platforms. We do have a stock of #53 jumpboards made up, and so could supply the complete board if they would prove suitable. However, we would not want to disrupt our balances of completed boards to supply these platforms only, and I am sure you'll understand our reasons for not wishing to do this.

We certainly hope that the quotation made you by our Mr. Swift on your equipment requirements will be the low bid, and that we may have the opportunity to serve you soon. We should like very much to see the University of Kansas on the list of schools who swear by Porter apparatus because of the excellent quality and workmanship of this equipment.

Very truly yours,

THE J. E. PORTER CORPORATION,

John C. Labagh
John C. Labagh
Sales Dept.

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