Mrs. R. E. Gabriel, 1000 Mississippi St., Lawrence, Kansas.

Dear Mrs. Gabriel:

On May 23 I wrote you a letter and enclosed a pledge card for the Wesley Foundation Commission. Since I have not heard from you, I have sent my contribution to Reverend Edwin F. Price. If you feel inclined to make a contribution you may send it to Dr. Price at his residence, 1209 Tennessee Street.

Sincerely yours,

Director of Physical Education, Varsity Basketball Coach. Mr. E. G. Stith, 1622 New Hampshire St., Lawrence, Kansas.

Dear Mr. Stith:

On May 23 I wrote you a letter and enclosed a pledge card for the Wesley Foundation Commission. Since I have not heard from you, I have sent my contribution to Reverend Edwin F. Price. If you feel inclined to make a contribution you may send it to Dr. Price at his residence, 1209 Tennessee Street.

Sincerely yours,

Director of Physical Education,
Warsity Basketball Coach.

FCA: AH

Mr. E. G. Stith, 1622 New Hampshire St., Lawrence, Kansas.

Dear Fellow Church Member:

Realizing full well the financial burden that you are facing in these perilous times, I hesitate to approach you in such a matter as donation were it not for the fact that you realize the necessity of keeping going the fundamental things of life. The church, the home and the school are our fundamental foundations.

Of course, this war is our primal consideration, and taxes are hurdensome for all of us. And these fundamentals are also our first consideration. Therefore, I am writing you rather than to call upon you. This letter will give you time to meditate and to give what you think you can give. There is no desire on my part or on the part of the Wesley Foundation to high pressure you into giving more than you can afford. But I want to give something and I know you do, too. Therefore, I will appreciate it greatly if you will mail your contribution to me so that I may in turn remit to the Wesley Foundation.

If you desire to have me call I will gladly do that. My residence phone is 300 and my office phone is K.U. 83. After you have carefully considered the matter, will you kindly get in touch with me or drop me a card? Whether or not you see fit to contribute, I desire to make my report at the very earliest, and I will appreciate your kindly cooperation.

Very sincerely yours,

Director of Physical Education and Recreation, Varsity Basketball and Baseball Coach.

FCA:AH

WESLEY FOUNDATION COMMISSION EXPANSION CAMPAIGN Kansas Methodist Conference General Solicitation May 14-24, 1942 Name Address County or Team Division Leader SOLICITOR'S PACKET ENVELOPE. ASSIGNMENT LISTS, PLEDGE CARDS, FOLDERS, ETC. IMPORTANT SUGGESTIONS: 1. STUDY YOUR SALES MATERIAL. GET BUSY EARLY. Make your OWN PLEDGE at once and set the example of a good salesman who believes in himself, doing what he asks of others. 2. SOLICIT ONLY PROSPECTS whose names have been assigned to you. Make your approach in a salesmanlike manner. BE COURTEOUS, never solicit or ask for interviews by telephone. 3. PRESENT YOUR CAUSE IMMEDIATELY; do not be drawn into discussions about topics of the day. 4. TACTFULLY SUGGEST the amount you hope to get before your prospect has an opportunity to set his own standard. Ask largely. 5. AIM HIGH! Always try to get subscription based on cash, monthly, quarterly, or semiannual payments if possible; however, if necessary, let prospect make his own terms providing payments are completed by Nov. 1, 1943. 6. SIGNED PLEDGE CARD must accompany every subscription reported -- be it cash or pledge. cash or check in part or full payment be made, note same on card, attach cash or check to pledge card. Give a receipt to donor. 7. DO NOT LEAVE PLEDGE CARD if prospect is not in. or you cannot secure a subscription the first 'time; leave the matter open, call again in either case. Do not let him say "NO". Suggest further consideration. Do not under-rate prospect's ability to give. 8. THAM WORK IS ESSENTIAL. Go in pairs. This will bring results; support your colleague. 9. REPORT DAILY to your Team Leader the results of your efforts. Carefully make necessary notations on all cards before returning them. 10. Whether you secure a subscription or not, please endeavor to leave your prospect FRIENDLY TO THE WESLEY FOUNDATION. WE WILL WIN!

INFORMATION FOR

WORKERS

WESLEY FOUNDATION COMMISSION and BOARD OF EDUCATION

EXPANSION CAMPAIGN

May 14-24, 1942

For Foundations at

Emporia Manhattan Lawrence Pittsburg

Executive Committee Wesley Foundation Commission:

O. E. Allison, Chm.
Hugh B. Fouke, Vice-Chm.
Edwin F. Price, Secy-Treas.
A. E. Kirk
W. B. Pritchett

Lawrence Emporia Lawrence Manhattan Pittsburg Why put on a campaign?
"Nowhere is Hethodism more shortsighted than in her neglect of the
student work on the campuses of our
tax-supported schools."--Ebright.

"Now, more than ever before, our nation and world needs young men and women with education and technical training, but above all Christian Leadership training."--Woodburn.

Now is the time. Many say the Church has waited too long already. Developing Christian Character is most important. Why wait?

Why an Intensive Campaign?
What are the advantages? There is no surstitute for the methodical interties in gatting maximum results in fund raising.

An intensive campaign is merely the process of conducting a considerable number of interviews, without lost motion, with duplication eliminated, and on a sane, unified plan.

Among the advantages of the plan are the following:

1. It focuses attention on the project by intensive publicity.

2. It gives the enterprise "a place in the sun" for the required time-be-cause the time is brief.

3. It eliminates procrastination. The thing must be done then or not at all.

4. It is possible to enlist the cooperation of friends for sustained: effort because the time is short.

5. It equalizes the task by distributing it over a considerable number

of people.

6. The result is accomplished by volunteer workers whose public spirit more than compensates for lack of sales experience.

7. It creates a corps of interested workers, many of whom are thus led into the ranks of permanent committeemen and valuable friends.

The right approach

Right approach is very important.

One should never assume the role of beggar, but rather of one who is sharing the opportunity of making an investment in the Methodist Youth at the tax-supported schools of the State.

Salesmanship

Good salesmanship is the ability to lead another person from his point of view to yours, and to leave him well satisfied, says a sales manual. Secure the prospect's attention, arouse his interest, present the plan, then proceed to the real work of closing the transaction, of getting action, and securing the pledge. These are necessary steps.

People seldem give unless they are asked to do so.

There is never an easy way nor a convenient time to raise money. Faith is what carries us over the obstacles of life. Faith is essential to us in whatever we undertake to do. Without faith all else is lost. But the Old Apostle James said: "Show me faith without works, and I will show you that which is dead." So, however strong our faith, it counts for naught if it is not backed up by work.

Hew much shall I give?

\$140,000 is a large sum to raise. Gifts will need to be GENERCUS to reach cur goal. At the dimers, one student pledged \$18, another \$25, a. Foundation Director \$100, several ministers and laymen \$100 each, a member of one Foundation Board \$125; others will be in the 2250, \$500 to \$1000 class. Talk over with your Team Leader if you are in doubt as to how much you should ask a prospect to give. Ar effort should be made to get every prospect to give some amount, preferably some cash, balance monthly, quarterly, semi-annually, or as best suits the dener, payable on or before November 1, 1943.

Some excuses you will hear.
We have recently pledged to the church budget, church debt, possibly salvation Army. Red Cross, Community Chest, or County Welfare, etc. Practically all of these are regular, routine, annually planned investments and present an enconomical way of caring for various funds, while the Wesley Foundations have never put on a Conference-wide campaign for funds.

It's hard to spare the money.

We all understand that language, so arrangements have been made for payment of pledges in such a way, and over a period of time, so as to present the least inconvenience possible. and still help this great cause.

Publicity

The Bishop Martin and the Youth folders have, and will have been mailed to approximately 25,000 prospects, including students. These names have been selected with care in the endeavor to list only those who are friendly and are able to make some kind of a pledge. We have tried to tell the story in these folders so there would be no misunderstanding.

We are anxious to speed up the work as much as possible, and yet not sacrifice results, but ask you to obtain the largest sum possible.

- 1. Be Ontimistic, cheerful and persistent.
- 2. Do some calling every day.
- 3. Set a quota -- so many pledges a day to shoot at.
- 4. Keep going--cover your lists-see all the prospects you can
 and you'll make a good showing
 --remember the law of averages
- 5. Collect as much cash as possible.
- 6. Report daily to your Group Leader.

\$140,000 CONTRIBUTED BY KANSAS CONFER-ENCE METHODISTS WILL BE USED TO RENDER THE FOLLOWING SERVICES AMONG THE 4,000 METHODIST STUDENTS AT OUR STATE SCHOOLS. Rearrange the church plant to provide adequate space and facilities to minister to students, and aid in providing a full-time minister to students. At LAWRENCE:\$30,000 Assure for a period of years an assistant part-time worker among students and a more adequate program maintenance through investment of funds and use of income supplemented, if necessary, by a small, definitely limited sum of the principal each year to maintain a more adequate program of ministry. Apply on the erection of a student center near the campus on property now owned by the Foundation as soon as building is permissible, and until such time be invested with the possibility that the income may be used to support a more adequate program of ministry. Purchase a house near the campus to serve as a student center, some remodelling of church plant for better serving the students, and assist in providing a special worker among students. At HAYS: Believing its best interests at present will be served by not participating in a campaign, Hays, at its own request, asks no share in the money now being raised in the Kansas Conference. Total estimated costs of campaign and GRAND TOTAL \$ 140,000

TERMS AND CONDITIONS OF PAYMENT OF PLEDGES

- 1. Cash--(as much as possible)
- 2. Monthly----18 installments
- 3. Quarterly---6"
- 4. Semi-annually--(or 1/3 each 6 months)
- 5. At marketing time for crops and livestock
- 6. When it best suits the donor's own financial budget
- 7. In Defense or War Bonds-either part or in full for the amount of pledge (Value to be as indicated on the Bond at the time the pledge is made)

 Series "E" Bond: in denominations, \$25, \$50, \$100, \$500 and \$1000(not transferable)

 May be registered: 1. in the name of one individual;

 or two individuals as co-owners) which could be Edwin F. Price,
 - 2. or of one individual and)who could handle one individual as beneficiary)as Treasurer (May be redeemed any time after 50 days)

Series "F" minimum of \$100; may be registered in the name of any Association or Corporation.

Mr. Ray F. Parkins, Coach, Edison High School, Minneapolis, Minnesota.

Dear Ray:

I would like for you to give me the data on a boy named Paul Proctor, Jr. He played on one of the high school teams in St. Paul.

He has friends in Chicago, where he lived before going to St. Paul, who have talked to him about
entering the University of Kansas. His father is an
old Kansas City, Mo., man, and they have friends there
who want him to come here.

I haven't written him. He is supposed to be a star basketball player, and he is not going to the University of Minnesota, so this is not proselyting. I wish you would give me your estimate of him. I am writing to a man who knows basketball players.

Things are as usual here and on the move since it is near commencement time. I hope you have had a nice year.

With kindest regards, I an

Very sincerely yours,

Director of Physical Education and Recreation, Varsity Basketball and Badeball Coach.

PCA: AH

Dr. Don Carlos Peete, Argyle Building, Kansas City, No.

Dear Dr. Peete:

I want you to know how very much Mrs. Allen and I enjoyed your and your family's wonderful hospitality when we attended the Blues-Yank game. Although it was not, we saw a tip-top ball game and enjoyed a wonderful evening with fine people. You never cease to be the wonderful host that you are, even with late arrivals and many other things to pester you. Your inward calm and your outward tranquility are good things to behold.

I am sorry that we didn't have longer to visit, but the cool dining room at the Harvey House made things delightful.

I am sending you a copy of the Kansas "Toughener", and I am also mailing Dr. Wahl one. I thought it might be a good sales point gesture for me to send him one, and you having your own copy could present the thing maybe in a little different light than if you had to take it to him.

When Dr. Billingsley gets back Mrs. Allen and I will come in to have our eyes examined and we would like to utilize that time to ask you and your family to eat dinner with us at some cool spot where all we would have to do is just sit and visit, and incidentally, eat.

With appreciation and best wishes, I am

Sincerely yours,

Director of Physical Education, Varsity Basketball Coach.

FCA: AH Bro. Mr. B. F. Payne,
Box 64,
Lawrence, Kansas.

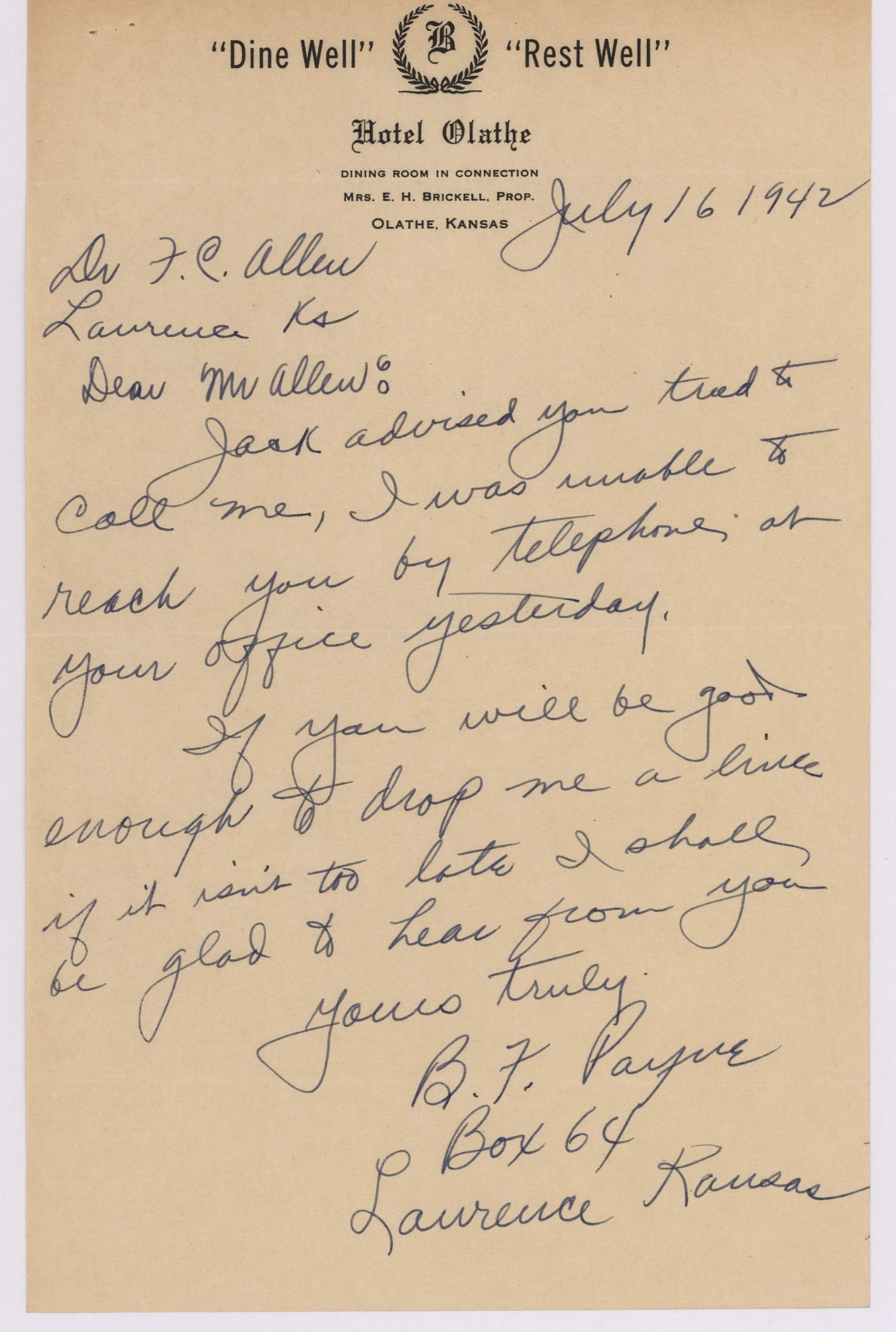
Dear Ben:

What I wanted to talk to you about was a battery. However, I went to the Buick people, and since the battery was guaranteed, everything has been taken care of. Thank you for writing me.

Sincerely yours,

FCA: AH

Director of Physical Education, Varsity Basketball Coach.



Mr. Glen Perkins,
United Press,
Journal Post Building,
Kansas City, Mo.

Dear Glen:

I em sorry that I unceremoniously left you the other evening. I fully intended to come back, but I was talking with Dr. and Mrs. Ashton of the English Department, and with Joe and Mrs. Wilkins of the School of Fine Arts, over a matter of some concern to them. And then Curly Hayden called me off to another part of the playground on a matter that he considered quite important, so when I returned I missed you, for which I am sorry. I would have enjoyed the chat with you very much, as I did enjoy the few minites I talked with you.

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Glen, here is about all that I can tell you. Coach Henry and Coach Hurt are here in town making preparation for the opening of the football pragrice which will commence in the Big Six on September 7th. That is not a local item, that is a general item concerning the Big Six. Also, the eligibility requirements for the semester have been cut from 27 hours to 24 hours which are necessary for the two preceding semesters.

Coach Replogle is a ranger in Yellowstone National Park and will return, of course, in time for the football practice. Charles "Chuck" Elliott will do the publicity under Mr. K. W. Davidson. Horace Mason, you will remember, did it last year.

I do not know anything about the football situation and would not want to discuss it because hirs. Webster tells me that hir. Hurt is waiting for Mr. Davidson to return from his vacation so that they can get out a good football story.

Curly Hayden left Saturday morning at 7 o'clock for Kansas City to endeavor to get into the Naval Reserves. He hoped to get to Kansas City in time to spend about four hours with the induction people and see the Kansas City Blues play in the afternoon.

I am not at all sure about my freshman basketball coach, Murray Brown, who is working as a guard for the Hercules Powder Company. I am told that these people may not release the guards due to an emergency, and therefore he might not be able to return to school until after the duration. Murray is married and his wife is working so he is a fit subject for Uncle Sam.

This thing holds true for Elmer Schaake, who is working at the Ordnance Plant at Eudora. Rumor has it that these people will refuse to release these workers, and if that is the case, Lawrence High School will be looking for a new football coach for the duration of the completion of that Ordnance plant. It may be ready by December first, so the little birds say.

Dr. Elbel has been made a captain in the Army air force and of course he will not be with us. Henry Shenk will carry the load back there. We have another teacher coming in with a Ph. D. degree, but that announcement will have to come from the Chancellor's office. These are for our Department of Physical Education and our four-year coaching school. This is all in the School of Education, of course.

Miss Melba Schilling who was our dance teacher here and instructor in Physical Education has resigned and her place will be filled by someone yet to be nominated by Miss Ruth Hoover, head of he women's division. Miss Schilling is going to work in Dayton, Ohio. Her home is in Chicago.

In my advanced basketball class this summer I have Ralph "Red" Dugan, who lettered in baseball in '38, '39, '40, who coaches at Effinghum; Ralph Miller, who may go into Gene Tunney's program or Dr. Elbel's program, or he may go to Great Lakes - he is not sure at the present time what he will do, but he is now working on his mester's degree; Ed Ash, who lettered in football in '27 and '28, and in baseball in '29 and '30, and is now coaching at Argentine High; Evan Foster, an Ottewa graduate; Charles P. Mills, a Washburn College graduate, and assistant to Ernie Vanek at Topeka High School - he was a former star under Reaves Peters at Northeast High School years ago: Warren Newcomer, a graduate in our department this spring, taking the course as one of the requirements in his physical education major; Ernest Vanek, who lettered in basketball in '32 and '34, head basketball coach at Topeka High School. These fellows compete in softball, handball, tennis and so forth, and are taking graduate work toward their master's degree. The classes are smaller due to the fact that so many of the coaches have gone into the service program in physical education, even those who were too old to come under the draft call.

The campus is full of "gobs". They have taken over with a decided emphasis and you can see white caps and pantaloons all over the campus at all hours until bedtime. They swarm into the gymnasium using the shower baths here as it has been very sultry and warm for most of them. A lot of the boys are from Texas and they feel this humidity in a terrific way.

Of course you know that Jack Gardner, the Kansas State coach, is to be stationed at the Gardner airport. We doubtless will play him a game of basketball some time this winter. I am sending you a copy of our basketball schedule which is premature because football comes ahead of that, but from the Kansas City angle we are playing Rockhurst College in Municipal Auditorium on December 11, and we are playing the Cowa City Naval Aviation Pre-flight school there on January 29, and the Great Lakes training school on January 30. That will be

three times in Kansas City for the Kansas Jayhawkers. I believe you might get a story on that even though it is out of season. At least there is a local angle there.

The fact that the Missouri College Union, like Central College and those are abandoning their basketball schedule might be a story to show that the Big Six and the bigger conferences are going ahead with their schedules. But the tire and gas rationing will cut down the pilgrimage of people coming to the games. This will be felt in football particularly because the government is going to discourage all large gatherings to conserve tires. This has appeared in authenticated statements from experts in Washington a number of times.

I trust this will give you some information that will be helpful, although the hot stuff is football. I understand Vic Hurt is waiting for Mr. Davidson's return before he is releasing his football story for the consumption of everybody.

With all good wishes to you, I am

Very sincerely yours,

Director of Physical Education, Varsity Basketball Coach.

FCA:AH

Mr. Don H. Pierce, 4425 Main St., Kansas City, Mo.

Dear Don:

Please find enclosed two autographed pictures of Father Time. Hope that Mitt and Bob reply to your letters as promptly as did the old fellow.

Good luck to you, Don.

Sincerely yours,

FCA:AH Emo. Director of Physical Education, Varsity Basketball Coach. Dr. Forrest C. Allen Head Basketball Coach Kansas University Lawrence, Kas.

Dear Doc:

At present am trying to collect autographed pictures of some of my friends who have been prominant in the athletic world.

In so doing would like very much to have a picture of you, Bobby, and Mitt, that is three separate pictures, all in basketball togs. I would have written the boys separately, but thought I could reach them best through you.

If you have any such photos as these can get them reduced or blown up to an 8 X 10 size which is standard framing size and then will send them back for autographing.

Hope you are enjoying the summer altho I imagine you are hard at work doing something. Give my best to Mrs. Allen, the boys and Eleanor. Hope Itll see you again before too long.

With best wishes and kindest personal regards I remain.

My address: 4425 Main

Sincerely yours,

(H) 65

Don H. Pierce

Mr. Ray S. Pierson, Burlington, Hansas.

Dear Ray:

I am very sorry that I cannot accept your generous invitation to be present on July 3, 1942, at 7 a.m.

We are teaching classes here each morning and it would be impossible for me to get away to attend even such an important function as your Great Catfish Conclave. But if you will give me a rain check some time I want to come.

Again thanking you, and wishing you continued success, health and presperity, I am

Sincerely yours,

PCA: AH

Director of Physical Education and Recreation, Varsity Basketball and Baseball Coach.

INDUSTRY-AGRICULTURE This is a small sample of Neosho River catfish, caught last year. They're older and bigger this year.

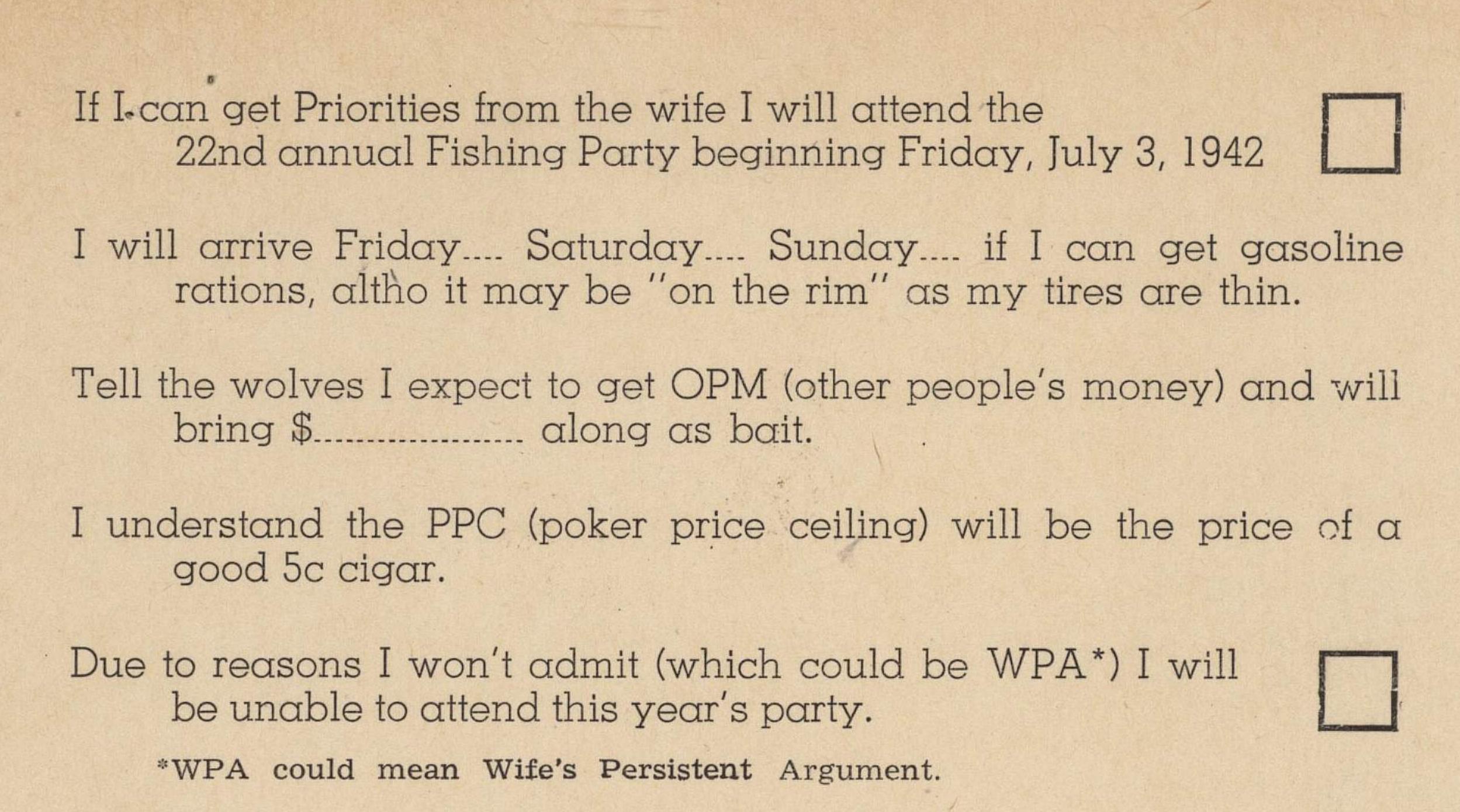
YOU ARE INVITED to forget Priorities, Price Ceilings, Wage-Hour Regulations, Rationing, Fifth Columnists, Air Raid Threats and other incidents attending Total War and relax with us at the 22nd Annual Pierson Fishing Party at my cabin four miles south and two miles east of Burlington, Kansas (on the Neosho River) beginning Friday evening, July 3, 1942 at 7 o'clock.

The party will last over the week-end. Bring a blanket and a pillow if you need to do some sleeping.

As usual it will be a dry party.

Please let me know on the attached reply postal if you can attend so that we can get the necessary Priorities on the Neosho River Catfish.

RAY S. PIERSON,
BURLINGTON, KANSAS.



Private John A. Pfitsoh, Camp Callon, California.

Dear John:

Murray Brown came in the office yesterday and told me that you were stationed at Camp Callen. He further told me that there was some sort of a letter-receiving contest on at your place. Now, this is not the primary purpose for which I am writing you, so that you can win a contest of that sort, but my primal purpose is to tell you that we are proud of you in the service and that we wish you well in landing a berth for a tryout for the officers' training.

You have fine qualities of leadership. You are amiable, cooperative, sincere, and aggressive; and, I should say, fair in all things. So I am expecting you to get a commission.

If at any time you can use my name in furthering your progress, please feel free to do so. You did fine work for us here, John, and I want you to know that we appreciate it to the extent that we are wanting to help you in every possible way.

When you write your mother and dad give them my kindest regards. I am a little fushed for time, else I would tell you some of the gessip on old Mount Oread. Suffice to say, however, that it is pleasant here. It has rained almost every day, and it is as coel as Colorado weather. In the terminology of the Californians, "This is unusual weather" in Kansas.

With all good wishes, I am

Sincerely yours,

Director of Physical Education and Recreation, Varsity Basketball and Baseball Coach.

I was very pleased to read in the Star regarding your commission, and too, I was very happy to have your letter giving me the same information.

I want you to know it was a pleasure to write a letter for you and it made me indeed happy to see you land the appointment.

Here's wishing you all kinds of success, Dan.
May we hear from you odcasionally? Mrs. Allen and I wish
to be remembered most kindly to your good wife.

Sincerely yours,

Director of Physical Education and Recreation, Varsity Basketball and Baseball Coach.

FCA :AH

THE KANSAS CITY STAR.

DAILY
COMBINED CIRCULATION
MORNING AND EVENING
600,000

SUNDAY CIRCULATION 320,000 WEEKLY
CIRCULATION 450,000
PAID·IN·ADVANCE
SUBSCRIBERS

Dear Phog:

According to communications I have received from Washington, I have a commission in the Naval reserve on the way here. I'll be in Tom Hamilton's physical fitness program and after a month's training at Annapolis, will be stationed at one of the induction centers for flying cadetsn as an instructor.

Please accept my sincere thanks for the wonderful letter of recommendation you wrote for me. You were very kind and I appreciate the service deeply.

I should be called sometime before the 15th of this month.

Please give my best regards to Mrs. Allen.

Sincerely yours,

Dan Partner

PHI DELTA KAPPA Newsletter

P lease send any information you may have to Maynard Fox, 401 Fraser.

Do you have news from members out in the field?

About last year's graduates?

About changes in positions, promotions, honors, etc.

About conventions attended, papers delivered?

About articles, books, reviews, published since last spring?

You can help us by volunteering information about your activities. If we have to depend upon someone else, the danger of error is much greater. Please help us. The newsletter is a cooperative project.

THE KANSAS CITY STAR.

DAILY
COMBINED CIRCULATION
MORNING AND EVENING
600,000

SUNDAY CIRCULATION 320,000

WEEKLY
CIRCULATION 450,000
PAID-IN-ADVANCE
SUBSCRIBERS

Mede

Tear Thoo! someine thanks accept my someine thanks for the fine letter. It more than repays me for anything than repays me for anything your I might have there in your favor.

Sincerely yours, Tan Barthur

THE UNIVERSITY OF KANSAS

THE SCHOOL OF MEDICINE KANSAS CITY, KANSAS

DEPARTMENT OF INTERNAL MEDICINE

February 22, I942

Dear Coach and Team,

I should like to express my feeling of pride in your play in the game of last Friday night. When the going was tough, you didn't falter but tightened your belts, instead, as if to say- "We've got a job to do and we are going to do it." It's that fighting courage that is going to win this war for us.

I admire you because you have a wholesome appreciation of your opponents, yet you are not overawed by them. You know, now, that you have the plays and the guiding force on the bench to come through with flying colors. You have won in the past and you can do it again with that old K.U. fight.

Come what may, you are a fine bunch of fellows and I wish you could know how much I have enjoyed your play this year.

Good luck to you.

Sincerely,

Mr. Don C. Peete, Jr., 4140 Cambridge, Kansas City, Kansas.

Dear Don:

I am glad you are enjoying the basketball. Keep on practicing, because some day I want you on my basketball team as well as first baseman or pitcher on my baseball team. I am always partial to southpaws.

Give your Dad and Mom and your two sisters my regards.

Sincerely yours,

PCA: AH

Director of Physical Education and Recreation, Varsity Basketball and Baseball Coach. DON CARLOS PEETE, M. D.
531 ARGYLE BUILDING
KANSAS CITY, MISSOURI

Dear Ar Ellen,

My ball came and I have

been playing with it. I surely

appreciate your trouble in having

it fixed because & know your are

a busy man. How is Lee, Joanfelfy,

Mrs. Ramilton, and mrs. Ellen? I hope

to see you soon:

Sincerely yours,

Non C. Reeto Jr.