Mr. Otto Schnellbacher, 1014 Kearney St., Manhattan, Kansas.

Dear Otto:

I have your wire of even date as follows:

"Have decided to attend Hansas State. Thank you for your consideration."

I wish to congratulate you on selecting a very fine school and I am sure that you will have some very fine competition in our state. I know that you must feel quite happy to have made a decision because I imagine that you are feeling a financial drain after traveling hither and you, besides the uncertainty of not knowing what you were going to do.

I trust that you have definitely made up your mind that you will stick. There is nothing as detrimental to a young man's success as indecision. I have always made the habit of going into a haberdashery shop and when I lay my eyes on something that I like I buy it prouto. I have seen so many women shop and shop and shop that when they would buy something they were quite dissatisfied because they weren't definitely certain that they had picked the right bargain.

I trust that you will be wholly satisfied with your bargain and that you will not feel when things get tough along the road that "if I had gone somewhere else I would have bettered myself". You have a great opportunity to get an education; after all, that should be the first consideration. You will find me wishing you the best of success, but I will be disappointed in you if you do any more shopping.

Sinoerely yours,