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November 3, 1937.

Mr. J. A. Pearson,  
Standard Oil Co.,  
40th and Main St.,  
Kansas City, Mo.

Dear Mr. Pearson:

I have just asked Mr. Earl Falkenstien, financial secretary of the Physical Education Corporation, to give particular attention to your order for 5 tickets for the Kansas-Kansas State game, and he will mail the statement to you at the home office, 40th and Main Street.

I am very sure that you will get seats in a choice location.

If I can cooperate with you and your corporation at any time, please do not fail to command me. However, Mr. Gwinn Henry, my successor, is the present Director of Athletics at the University, and I am sure that he will be very happy to extend any courtesies to you.

With all good wishes, I am

Sincerely yours,

FCA:AH

Director of Physical Education.