

July 19, 1941.

Dr. Hubert L. Allen,
7216 So. Coles Avenue,
Chicago, Illinois.

Dear Hubert:

When I went to the file to get the letter that I had written you as of October 1, 1940, I find that through error the letter was dictated to Mr. Hubert L. Allen. You will please accept my belated apology for the error. I was looking through the files to find an address for Hubert, Sr.-anyhow, your dad.

I am in a little difficulty and I am wondering if you could help me out. I had two angles - one of appealing to you to see if you could get Dr. Needles to purchase a microscope for me at any reduction from the list price. Bobby has been accepted at the University of Pennsylvania and he is in need of a scope. I promised him that I would buy him a new one for a graduation present. He desires a Spencer #13MLH which is listed at \$272.00. Then, in addition, he wants a #387D Bakelite Sub-stage Lamp, \$3.85, and a #388 Bulb at 35¢. This would make the lamp complete.

Now, here is my difficulty at the University. We have a faculty member in the Bacteriology Department here who is agent for the scope, and of course the students in the school also get a cut on them as agent of the company here. I am not satisfied to pay this commission to these fellows when I can purchase them elsewhere, but the peculiar situation here is that I am stymied from getting the head of the department to order me one because his assistant is agent for the scope.

I thought perhaps you or Hubert could see Dr. Needles and get him to purchase one of the above described scopes for me and then I would mail him a check either before or afterward, but I do not want it to be known there that the scope is to be sent out here. You know these trusts and combines have a way of doing business that stops any strategy on the part of the individual purchaser if they know the whole story. I will appreciate a reply from you at your convenience.