

July 2, 1941.

Mr. A. J. McKinney,  
Cabool, Missouri.

Dear Mr. McKinney:

I have your two letters of the 27th and 30th ultimo. In your letter of the 27th you ask if I will take \$900 cash and in your letter of the 30th you state that you gave Mr. Vaughn a price of \$1250.

Here is my statement and my proposition to you, Mr. McKinney. I will sell for \$1,000.00 spot cash with no commission figured in the \$1,000. I know that the 40 acres is worth that on the new highway, and I will get it. I will be glad to cooperate with you if you can sell it for \$1,000 plus your commission.

Yes, my father and you were very good friends and I have always thought a lot of you on that account. But you could not expect me to lose money in the transaction; neither would I expect you to do something for nothing. However, if someone comes along and offers me \$1,000 cash I will take it. If you can get the buyer for \$1,000 plus your commission I will be glad to deal with you. I will not sell for less than \$1,000 cash net, or for more money if it is on time.

Sincerely yours,

FCA:AH

Director of Physical Education and Recreation,  
Varsity Basketball Coach.