

Lawrence Business District: Whoever takes Massachusetts Street would do well to get someone on each side of the street in each block, letting him accept the responsibility for workers in his block, and the chairman would then definitely check up with each one of these individuals and see that the job is done. The owner of a business would solicit his own employees, but the chairman of the business district would keep his finger on every one of the so-called captains on each side of the street in each block.

It might be necessary for the district chairman to make some personal calls. In fact, it would be imperative in getting the job done. This chairman would have a list of contributors from the year before and he would check them off as they pay. One copy of last year's list, which is in the Red Cross office files, could be used as a basis. These lists could be broken down by blocks. In looking over the lists I found that some merchants paying a high income tax give for themselves and their firms, and that amount pitifully small. Certainly it is out of proportion with those employees of his who give a day's wages.

Douglas County Rural Area: Rural sections should get information as soon as possible, at least two weeks before the regular drive starts. A mimeographed letter should be sent to rural districts stating that supplies sufficient for use of the district will be sent to the teacher or, in the event that the school is closed, to the district clerk. (There are at least three county schools closed.)

Since most school districts are located south of Lawrence it would be convenient to have a location, say the City Hall, where the contributions could be received. I make this explanation because doubtless you can prevail upon Mr. Harold Fisher, the City Clerk, to do the Douglas County Rural Area again, and since Mr. Fisher, former County Superintendent, is now City Clerk, it would work admirably because Mr. Fisher is acquainted with the school district people.

Early in the Red Cross year Mr. Dolph Simons, Mr. Wade Pierce and I made a trip to the Sunflower Ordnance Works to talk with Mr. J. M. Ferren, the Personnel Superintendent of the Hercules Powder Company. We obtained permission from Mr. Ferren to have the company deduct the employees' contributions from the payroll and allocate these contributions to the various county chapters in which the workers lived. The Douglas County chapter received the total gift of all counties from Hercules and Mr. Pierce remitted to the other county chapters the amount due them as shown on the Hercules report.

One error was made. We made this arrangement only with Hercules. There are other outfits that should be solicited there as well. Lozier, Broderick and Gordon, the construction people, and the Area Engineers were not contacted due to a break in our liaison. Soon after our drive started March 1st I talked with Miss Eleanor Covert, who was in Captain Waterhouse's office, and she stated that she would contact these construction people, Lozier, Broderick and Gordon, and the Area Engineers. I asked that she call me back, which she stated she would do. Apparently failing to get me at my office here at the University, she called the Red Cross office in the Community Building telling them that the construction people, L.B.&G., did not want a solicitation to be made. She stated the same situation was true with the Area Engineers. The Red Cross office called Mr. Wade Pierce, president of the Douglas County chapter. Naturally, Mr. Pierce did not get the idea that this information should be directed to me, and I never