Mr. Solon G. Ayers, War Fund Chairman, American Red Cross, Lawrence, Kansas.

Dear Solon:

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Thanks for your letter of the 12th instant. I will be glad to work with you.

I have never had a quota at the University and do not expect to have one. Our faculty are intelligently generous and I have found that I have always received much more money by my method than trying to use a quota.

Will you please tell me when the drive starts?

Sincerely yours,

Director of Physical Education, Varsity Basketball Coach.

FCA:AH