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AMERICAN RED CROSS WAR FUND

CONTRIBUTORS' LIST

FIRM OR DISTRICT SOLICITED		
small gilt, The Red Cross wants to make friends, and if	is rendering now. Remember, your knowledge of Red Cross.	
NAME OF WORKER	DIV. NO.	
14. Understand elearly when, where, and how to report your	seen on the first call, make . ON MASTES until you secure an	
ADDRESS OF WORKER	TEL. NO	o on toll low or
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NAME OF CONTRIBUTOR STREET	HOME ADDRESS CITY OR TOWN	AMOUNT
ib. Know these basic facts about your Red Cross:		
is ex officio President of the American National Red Cros.		THE DESIGNATION OF THE PERSON
Line governing body is known as the Central Committee.	the seek I had not to draw and though to	its needpreferably
it is compared of 18 persons; a elected by chapter delegate, by bleeted by the Board of Incorporators, and 6 appointed by		mic rest stories.
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7	ncourage your prospect to ask questions	a or barnesses ad bus
The chapter is the local unit of the American National Red. Cross. It receives its charter from the national organization		
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and all local Red Cross activities within its territory, subject	sufficient to most wartims needs.	
to the policies and regulations of the national organization.	t on the needs of the Red Cross today	and atting and day
The American Red Cross operates nationally and integr	.TOVES call to	and the circumstances
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The American Red Cross with its manifold services is de-		
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25	TOTAL	
INDICATE PARTIAL TOTAL CHECKS \$	TOTAL CASH \$ GRAN	D TOTAL \$

eecho dan Madha

ATTENTION, WORKERS!

The success of any campaign is dependent upon the successful effort of each individual worker. The following suggestions and facts are presented as aids to your success:

TOTAL CHECKS & ENDERLOATOR

SHOTHEISTMOD TO SEEMING LATOT

- 1. Inform yourself thoroughly about the services the Red Cross is rendering now. Remember, your knowledge of Red Cross will help you to secure better contributions.
- 2. See every person assigned to you. If a prospect cannot be seen on the first call, make repeat visits until you secure an interview. Let no one be able to say, "I was not asked to contribute to the Red Cross War Fund."
- 3. Start early and follow through steadily to insure a quick and successful job.
- 4. Have available your identification as a Red Cross representative.
- 5. Inform your prospect about the work of the Red Cross and its need—preferably through the use of one or two human interest stories.
- 6. Do not hurry the interview, but allow time enough to thoroughly sell the Red Cross and its great needs. Do not do all the talking—encourage your prospect to ask questions and be prepared to answer them.
- 7. Make sure the contributor understands that the Red Cross War Fund is much more than a Roll Call and that a usual membership fee is not sufficient to meet wartime needs.
- 8. Ask for gifts based on the needs of the Red Cross today and the circumstances of the giver.
- 9. Remember that the gift of a firm does not replace the contributions of executives or employees. Neither does the contribution of the husband or wage-earner make it unnecessary to approach members of the family at home. The Red Cross serves all the people and everyone should have the privilege of supporting the Red Cross.
- 10. Make out a membership-receipt card after the donor has indicated the amount he wishes to give. If this is done early in the interview, the amount may be fixed at too low a level.
- 11. Record the gift on your contributors' list. Give a member-ship-receipt card only if the contribution is \$1.00 or more. Give a lapel tab and window emblem to every adult contributor regardless of the amount given.
- 12. Ask your contributors to wear the lapel tab and put up their window emblems.

B JATOT GMAND

- 13. Never show resentment or ill feeling at a rejection or a small gift. The Red Cross wants to make friends, and if you leave a person in a friendly manner, the way is still open for future contributions.
- 14. Understand clearly when, where, and how to report your returns.
- 15. Remember that the War Fund is the activity that makes all Red Cross services possible.
- 16. Know these basic facts about your Red Cross:

The President of the United States, upon his acceptance, is ex officio President of the American National Red Cross.

The governing body is known as the Central Committee. It is comprised of 18 persons: 6 elected by chapter delegates, 6 elected by the Board of Incorporators, and 6 appointed by the President—the last third includes the chairman and representatives of the State, War, Navy, Treasury, and Justice Departments.

The chapter is the local unit of the American National Red Cross. It receives its charter from the national organization and is responsible for all local phases of national obligations and all local Red Cross activities within its territory, subject to the policies and regulations of the national organization.

The American Red Cross operates nationally and internationally under a charter granted by Congress, and in accordance with the spirit and conditions of the Convention of Geneva.

Under its congressional charter, the Red Cross is the official American agency responsible for disaster relief.

Under its congressional charter, the American Red Cross is the official medium of communication between the people of the United States of America and their Army and Navy.

The American Red Cross with its manifold services is dependent on public contributions. The Red Cross receives no funds from the government, though on request it has distributed goods purchased with federal appropriations. The War Department audits all Red Cross accounts and submits annual reports to Congress. Copies of the reports are available to the public.

LJ JAITHAS BTACHI

3-7-45 Br. Allen: my wife and I have also donaled at our recidence, However am enclosing one dollar to help and up) R.S. Tait

Dear Dr. allen, mar 6, 1945. home, kny. Smith

of the !

James my contribution to rows. L. J. Printand, our blocks soliuter. Lotti Lest





MOISTEN GUMMED EDGES AT TOP AND BOTTOM AND APPLY TO WINDOW

Prof Forest c. allen! my I made to my donation home address representative. Alta Tomerber Jan \$10 st The Rome & the logs artists. Part B Lam.

s (Signal

THE UNIVERSITY OF KANSAS

HEALTH SERVICE

WATKINS MEMORIAL HOSPITAL

LAWRENCE, KANSAS

em mrs. anna yer meighborhood but wis also to be identifiéd brese,

AMERICAN RED CROSS IN THE WAR

Record of Accomplishments

Between Jan. 1, 1942 and Feb. 28, 1945

782 Army and Navy hospitals served.

1,117 Camps and Stations served.

7,080,054 Servicemen cases handled in field.

8,875,000 Home Service cases.

2,277,896 loans to servicemen.

11,000,000 pints of blood collected.

64,580,000 surgical dressings per month.

727 Overseas Service Clubs.

2,000,000 meals overseas each month.

21,526,528 Prisoner of War packages.

1,334,690 persons trained in Home Nursing.

177,434 Nurse's Aides trained.

259,729 persons aided in disasters.

58,500,000 meals served by Canteen Corps.

5,000,000 Americans as Red Cross Volunteers.

YOUR Gift Makes This Possible

Thank your, Have already prode one contidution docombown distribute In a letter more Marinaley

THE UNIVERSITY OF KANSAS

HEALTH SERVICE
WATKINS MEMORIAL HOSPITAL
LAWRENCE, KANSAS

from an a Former Hosp employee, who asked her næme nat he weed. However I will need a receift og some kund to Dund'her to Show of turned the money in, Thank you. Scatt,

THE UNIVERSITY OF KANSAS LAWRENCE

UNIVERSITY LIBRARY

C. M. BAKER, DIRECTOR

ms 6, 1945

Red Cross donatrois vas given at my home.

Respertfully

Dear Dr. Allen:

Lloyd had already turned in our donation to the Red Cross when I checked with him -

\$5.00 to Charles Schneck, Chairman Franklin School District

I believe they started in the country a week early. However, they didn't leave us a button, so I am keeping yours.

Mrs. Lloyd Webster

March 8, 1945

March 5, 1945

To the Faculty and Employees of the University:

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Yours for a generous and responsive gift.

Very sincerely yours,

Made contribution at residence,

Chairman, K.U. Red Cress Drive for 1945.

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Chairman, K.U. Red Cress Drive for 1945.

My contribution will be made in the rural area where I reside. Betty Hagerman

March 5, 1945

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Derich Salles

Chairman, K.U. Red Cress Drive for 1945.

I made my contribution in the neighborhood callection - Enclosed is a dollar for the ku. Drive - Blanche twoodberry

March 5, 1945

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Dans Cause

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My contuition was given through City Schools Makel Baruhart

THE UNIVERSITY OF KANSAS
Lawrence

March 5, 1945

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Thave contributed at home to the neighborhood soliciter. Lewrence

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() Januar Callins

Den Hog: Chairman, K.U. Red Cress Drive for 1945.

Our Estatubulian was made
af the house. Our \$10.00, Mothers 5.00

a Jane's as School 1.00. Harthoos

Dear my wife was the 1200block-on-Tenn. caller last week, we gave our contribution in her sum turned in the Best wishes, 1.8. Charlie Thomas' To the Faculty and Employees of the University: We do not need an argument as to why we should give to the Red Cross, nor do we need to specify reasons as to how much we can haz no give. You know the answers to both. I have never talked to a Marine, a soldier er a sailer but he doesn't who, upon every occasion, said, "The Red Cross is tops with me. have already made my contribution. It is the thing that keeps us living." IF YOU CAN'T GO -- GIVE. I like this slogan: GIVE TO THOSE WHO GAVE. Why should I expect the hits me right in the middle: say more? The Red Cross drive started March 1st, but since we had vacation, I thought it better for this letter to arrive at your desk a after the semester vacation is over and you are ready to put first things first. To facilitate your giving we are not asking anyone to call upon you, but we are asking that you mail your donation to Room 107 Robinson Gymnasium. Presuming that you will make a contribution, we are enclosing the Red Cross sticker and lapel clip, but if you find it impessible to give, kindly return them to this effice. The faculty and employees of the University have always given intelligently and responded most generously. I know that you will do your share. The students are also being given an opportunity to make their contribution. Yours for a generous and responsive gift. Very sincerely yours,

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Contribution already made.

Revue Cloy

THE UNIVERSITY OF KANSAS

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Very sincerely yours,

Mrs. John helson collecting of Designer.
Mrs. John helson collecting Danel Callers for our neighborhood (1600 block Danel Callers on Alabama) called on me, Isuzatel Chairman, K.U. Red Cross Drive for 1945.
that I should wait for your letter but she said the vehits in our block had make their contributions through her. Since un are about all hice
perpea I dis likewise and my contilution (75) has been made. Sorry I used her stakes + tapel clip - I return your sticker - their was no lapel clip. Rute. Litater
Sapel Clip. Turk E. dutakan

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Yours for a generous and responsive gift. ".

Very sincerely yours,

Chairman, K.U. Red Cress Drive fer 1945.

THE UNIVERSITY OF KANSAS Lawrence
March 5, 1945

To the Faculty and Employees of the University:

We do not need an argument as to why we should give to the Red Cross, nor do we need to specify reasons as to how much we can give. You know the answers to both.

I have never talked to a Marine, a soldier er a sailer but who, upon every occasion, said, "The Red Cross is tops with me. I have already made my contribution. It is the thing that keeps us living."

I like this slogan: IF YOU CAN'T GO -- GIVE. And another hits me right in the middle: GIVE TO THOSE WHO GAVE. Why should I say more?

The Red Cross drive started March 1st, but since we had vacation, I thought it better for this letter to arrive at your desk after the semester vacation is ever and you are ready to put first things first.

To facilitate your giving we are not asking anyone to call upon you, but we are asking that you mail your denation to Room 107 Robinson Gymnasium. Presuming that you will make a contribution, we are enclosing the Red Cross sticker and lapel clip, but if you find it impossible to give, kindly return them to this office.

The faculty and employees of the University have always given intelligently and respended most generously. I knew that you will do your share. The students are also being given an opportunity to make their contribution.

Yours for a generous and responsive gift.

Very sincerely yours,

Chairman, K.U. Red Cress Drive for 1945.