

May 17, 1938.

Mr. C. O. Burnside,  
Carpenter Paper Co.,  
Oklahoma City, Okla.

Dear Cob:

Thank you very much, sir, for your good letter of the 14th instant. Dees went down to see Henry Iba, and Iba told Dees that he was expecting to come up through Lawrence the first of this week on his way to St. Louis where the Missouri Valley Conference meeting is held.

Dees is very anxious to get lined up, and I am hoping that he gets the job. Of course, he will be very thankful to you for the fine part you played.

Now, regarding basketball, I would be glad to talk to Iba about it, but of course I feel that if we play we will be contributing fifty per cent of the entertainment, and I believe that we are worth the usual contract that we make with all of our conference teams. I would be in favor of suggesting that we play three games down there, and as far as I am concerned, I would have no objection to playing him quite regularly. I feel about playing him like I would toward playing any team in any large building. If you get big enough crowds both sides make some money, therefore you are entitled to your fifty per cent.

I am a pretty good bargainer, and I am also a good host. If I bring anybody here I will give them fifty per cent of the gate receipts if they have a reputation.

Thank you, Cob, for your kindness. I too was sorry that I missed you at the Kansas Relays, but Mrs. Allen, Eleanor and I drove to Florida prior to the meeting of the National Health and Physical Education Association in Atlanta, Georgia, in April, and it happened that the national meeting was on the same day as the Relays. Since I am paid to administer the Physical Education Department naturally I was forced to attend the meeting at Atlanta, and I missed out on seeing you and a lot of other good friends, but we will see each other again soon, I hope.