

STANDARD OIL COMPANY

(INDIANA)

SALES DEPARTMENT

WICHITA BRANCH

AND AGENTS

J. W. ROSS, MANAGER

J. P. JONES, ASST. MANAGER

April 12, 1940

WICHITA, KANS.

ALL QUOTATIONS
SUBJECT TO
IMMEDIATE AGREEMENT
AND SPECIAL CONDITIONS
NOTED ON BACK HEREOF

ANY QUOTATIONS ON PROSPECTIVE SALES, AND PRICES NAMED BY THIS COMPANY FOR CURRENT OR FUTURE DELIVERY ON ANY PRODUCT DELIVERED WITHIN THE UNITED STATES, ARE MADE WITH THE UNDERSTANDING THAT ANY INTERNAL REVENUE TAX, WAR TAX, EXCISE TAX, SALES TAX, IMPORT, EXPORT, IMPOST, TONNAGE, SHIPPING OR OTHER CHARGE, OR TAX OF ANY KIND, EFFECTIVE AT THE PRESENT TIME OR HEREAFTER MADE EFFECTIVE AND LEVIED BY ANY GOVERNMENTAL AUTHORITY ON THE PRODUCT, ON THE PRODUCT CONTAINER, ON THE MANUFACTURE, TRANSPORTATION AND/OR SALE OF THE PRODUCT, OR ON THE CONTRACT OR AGREEMENT, CONTRACT OR AGREEMENT PRICE, PROFITS, OR ANY MATTER CONNECTED THEREWITH, SHALL BE ADDED TO THE PRICE FURNISHED, AND PAID BY THE PURCHASER; UNLESS PURCHASER ELECTS TO WAIVE THE RIGHT TO DEMAND DELIVERY OF THE PRODUCT, OR UNLESS THIS COMPANY ELECTS TO PAY THE SAME, AND THAT IN THE EVENT THAT THIS COMPANY IS PREVENTED FROM MAKING DELIVERY BY PARTIAL OR TOTAL INTERRUPTION OF TRANSPORTATION FACILITIES, OR BY FIRES, OR STRIKES, OR BY ANY INTERFERENCE OF CIVIL OR MILITARY AUTHORITY, OR FOR ANY CAUSE BEYOND ITS CONTROL, THIS COMPANY CANNOT DELIVER SAID PRODUCT UNDER NORMAL FREIGHTS, INSURANCE AND OTHER COSTS. THIS COMPANY WILL NOT BE OBLIGATED TO MAKE THE DELIVERY OF THE SAID PRODUCT.

QUOTATIONS ARE LIKEWISE SUBJECT TO THE CONDITION THAT IF ANY LAW, FEDERAL, STATE OR LOCAL, OR ANY REGULATIONS OR RULES ISSUED THEREUNDER, OR ANY ACTION OF ANY FEDERAL, STATE OR LOCAL AUTHORITY, AND/OR THE DEPRECIATION OF THE CURRENCY OF THE UNITED STATES BY THE REDUCTION IN THE GOLD CONTENT OF THE DOLLAR, THE ISSUE OF FIAT MONEY, INFLATION, EXPANSION OF CREDIT, OR OTHERWISE, SHALL, IN THE JUDGMENT OF THE SELLER, REQUIRE ANY CHANGE IN THE PRICES, TERMS, AND/OR CONDITIONS HEREIN QUOTED, THEN IT SHALL BE UNDERSTOOD THAT SUCH CHANGES MAY BE MADE BY THIS COMPANY UPON NOTICE TO THE PURCHASER.

STANDARD OIL COMPANY
(INDIANA)
I would appreciate it very much if you would send a cut and this material to Mr. Donald Vandervoort, our assistant secretary, located at 215 Hotel Latham, Wichita. This should be in his hands by not later than April 13th, as our weekly paper goes to press the following day. We will make every effort to have your talk broadcast by KAWS.

I find now that I have been "drifted" to go on the Chamber of Commerce goodwill tour beginning April 23th, and will not be here at the time of your visit. This I greatly regret as I had looked forward to the pleasure of introducing you to the Club. I will see, however, that this is properly taken care of and we will be attempting to get your talk over the radio if arrangements can be made for broadcasting. It is certainly going to be a pleasure to have you with us and I believe there will be some definite value come out of your visit to Wichita.

With kindest regards, I am

Sincerely yours

[Handwritten Signature]
Chairman, Program Committee

JWR:MC