

he runs across Mr. Chiras from Tulsa, or these men in Kansas City, or any of the executives, if your name should happen to be mentioned the fact that Mr. Moore is interested enough to know about you and occasionally might have an opportunity to say a good word for you, - this is the spot that you want to be in with Mr. Moore. Mr. Moore's address is 5714 Reeds Road, Kansas City, Kansas.

Now your elder has done everything that he can, young man, and it is up to you. Remember, Milton, you make your own breaks - they just don't happen.

I told Mr. Moore that you had cut out what drinking you had done heretofore, and that the gambling situation did not bother you except when you had a drink occasionally. Mr. Moore said, "Well, Doc, the higher he goes the more temptation he will have in regard to drinking." He said, "Only today when I got in town the first thing that was offered me was a drink. I don't drink on the job."

Just imagine every town that Mr. Moore goes into. He covers a lot of them. If the Standard Oil men in each place offers him a drink, how many drinks would he have during the day and night! So you see the significance of the statement that the higher up you go the more you are subjected to temptation.

It was more than a highlight in the Allen household to have you and Isabel and Judy in our home. The fact that you have taken on a great responsibility and are handling it in a commendatory way only gives hope to us that you are definitely going forward and will make a great success in business if you will just continue to follow the fundamentals of correct living.

With love to Isabel and Judy and you, I am

Affectionately, Your Dad,