July 15, 1938.

Mr. Blaine Riley. 717 Grant Avenue. Baxter Springs, Kansas.

Dear Blaine:

This will acknowledge your letter of July 12th. In my last two letters I have written you asking you to tell me what talents you have in the way of work. What I mean by that is have you worked any in high school or junior college, and what did you doduring those hours you worked?

I have again very carefully read my letter that I wrote you on July 7, and I placed special emphasis upon knowing what type of work you did. It would be necessary for me to know that so I could place you more intelligently in some sort of a job. You can easily see that it would be very difficult for me to get you a job sight unseen, because we must know what an individual does before we can place him in any sort of a job.

I would also like to see a transcript of your grades in high school and junior college.

If you have \$150 for the year to enroll at Hansas this would pay your tuition and incidental expenses, and we could give you two hours a day at \$5% an hour and allow you to work on Saturday at the same rate, if your grades are sufficient to permit you to do outside work. I think you could earry two hours without jeopardizing your studies. If you are willing to submit to this kind of a schedule I think you would make a success of it.

When you walk into a store to buy a suit of clothes and if the clerk tells you the suit is worth \$50.00, then it must be necessary for you to have confidence in that man's integrity to be sure of the value of the suit. If you haven't, then you could reasonably worry as to whether you are being cheated or not. If our word isn't good enough for you, then I am afraid you would be unhappy.

I expect to be in Lewrence the next two weeks, so if you care to write me further I would be glad to hear from you.

Sincerely yours.