

HILLYARD SALES COMPANY

DISTRIBUTORS

Hillyard Chemical Company

BRANCHES AND WAREHOUSES IN PRINCIPAL CITIES

ESTABLISHED 1907

ST. JOSEPH · MISSOURI · U.S.A.

CABLE ADDRESS "HILCO"



IN REPLY REFER TO

St. Joseph, Mo.
Feb. 10, 1938.

Forrest C. Allen,
Director of Physical Education,
University of Kansas,
Lawrence, Kansas.

Dear " Phog " :

Thanks.

Congratulations.

I hope.

Thanks a lot for all of the good wishes. Needless to say we are very happy and so glad we " jumped" .

Congratulations on having Nebraska help you into the lead in the Big Six race. I am sure that if the K. U. boys have it in them you will keep them in that berth.

I hope that now we can convert the University of Kansas to use some of the Hillyard Maintenance Products. I am to be their representative in the northeast part of the state beginning sometime in March. I am hoping that you have not purchased all of your materials for the next year. If they are to be purchased soon drop me a line so that I may have the opportunity of bidding.

Isn't the first line of this letter the craziest thing you ever saw, but doesn't it cover the letter pretty thoroughly.

Hoping for your continued success and the good health of your family, I am,

Cordially,

Henry H. Quigley
Henry H. Quigley.
Hillyard Sales Co.