Mr. Nelson Sullivan, 2208 Lathrop St., Kansas City, Kansas.

Dear Helson:

I was glad to hear from you and to know of your plans and ambitions. I will be very glad to help you in every way I can, Sully.

There are two men in the Standard Oil Company in Kansas City whom I know, and I believe if you can contact them it would do you no harm. Mr. Charlie Moore, who lives at Overland, Kansas, is a very good friend of mine. He used to live near the Hickory School house near Shawnse, and his boy went to school there. He is a great sports fan, and comes to Lawrence to see all the football and basketball games. He has seen you play, and this fact might help you. Look him up first, and them see if he can arrange it for you to see Mr. Jay Wilson, the president of the Standard Oil Company in charge of the district extending from Columbia, Missouri, to Junction City, Kansas.

I know Mr. Wilson very well. He and Charlie Moore had much to do with Milton getting a job as roustabout in the cil fields three years ago this coming October. Milton has recently been promoted to the personal relations department, but I would kindly ask that you do not mention these things to either Mr. Moore or Mr. Wilson. Mr. Wilson has among his friends Mr. Roy Roberts, of the Kansas City, Star, and people like that. The Standard Oil doesn't take people over night, but I think you would profit by these contacts. Tell them that you played on my varsity basketball team.

The Standard Oil office at 40th and Main Street in Kansas City, Missouri, is always open on Saturday morning.

Anything that I can do to help you, Sully, will be a pleasure. You can count on me to go to but for you. With best wishes for your success, I am

Very sincerely yours,

Director of Physical Education and Recreation, Varsity Basketball Coach.