

# STANDARD OIL COMPANY

(INDIANA)

ALL QUOTATIONS  
SUBJECT TO  
IMMEDIATE ACCEPTANCE  
AND SPECIAL CONDITIONS  
NOTED ON EACH NEGOTIATION

SALES DEPARTMENT

KANSAS CITY BRANCH

AND AGENTS

J. W. WILSON, MANAGER

H. E. PURDY, ASST. MANAGER

J. A. PRADON, ASST. MANAGER

November 7, 1933

KANSAS CITY, MO.

ANY QUOTATIONS ON PROSPECTIVE SALES, AND PRICES NAMED BY THIS COMPANY FOR CURRENT OR FUTURE DELIVERY ON ANY PRODUCT DELIVERED WITHIN THE UNITED STATES, ARE MADE WITH THE UNDERSTANDING THAT ANY INTERNAL REVENUE TAX, WAR TAX, EXCISE TAX, SALES TAX, IMPORT, EXPORT, IMPOST, TONNAGE, SHIPPING OR OTHER CHARGE, OR TAX OF ANY KIND, EFFECTIVE AT THE PRESENT TIME OR HEREAFTER MADE EFFECTIVE AND LEVIED BY ANY GOVERNMENTAL AUTHORITY ON THE PRODUCT, ON THE PRODUCT CONTAINER, ON THE MANUFACTURE, TRANSPORTATION AND/OR SALE OF THE PRODUCT, OR ON THE CONTRACT OR AGREEMENT, CONTRACT OR AGREEMENT PRICE, PROFITS, OR ANY MATTER CONNECTED THEREWITH, SHALL BE ADDED TO THE PRICE FURNISHED, AND PAID BY THE PURCHASER, UNLESS PURCHASER ELECTS TO WAIVE THE RIGHT TO DEMAND DELIVERY OF THE PRODUCT, OR UNLESS THIS COMPANY ELECTS TO PAY THE SAME, AND THAT IN THE EVENT THAT THIS COMPANY IS PREVENTED FROM MAKING DELIVERY BY PARTIAL OR TOTAL INTERRUPTION OF TRANSPORTATION FACILITIES, OR BY FIRES, OR STRIKES, OR BY ANY INTERFERENCE OF CIVIL OR MILITARY AUTHORITY, OR FOR ANY CAUSE BEYOND ITS CONTROL, THIS COMPANY CANNOT DELIVER SAID PRODUCT UNDER NORMAL FREIGHTS, INSURANCE AND OTHER COSTS, THIS COMPANY WILL NOT BE OBLIGATED TO MAKE THE DELIVERY OF THE SAID PRODUCT.

QUOTATIONS ARE LIKEWISE SUBJECT TO THE CONDITION THAT IF ANY LAW, FEDERAL, STATE OR LOCAL, OR ANY REGULATIONS OR RULES ISSUED THEREUNDER, OR ANY ACTION OF ANY FEDERAL, STATE OR LOCAL AUTHORITY, AND/OR THE DEPRECIATION OF THE CURRENCY OF THE UNITED STATES BY THE REDUCTION IN THE GOLD CONTENT OF THE DOLLAR, THE ISSUE OF FIAT MONEY, INFLATION, EXPANSION OF CREDIT, OR OTHERWISE SHALL, IN THE JUDGMENT OF THE SELLER, REQUIRE ANY CHANGE IN THE PRICES, TERMS, AND/OR CONDITIONS HEREIN QUOTED, THEN IT SHALL BE UNDERSTOOD THAT SUCH CHANGES MAY BE MADE BY THIS COMPANY UPON NOTICE TO THE PURCHASER.

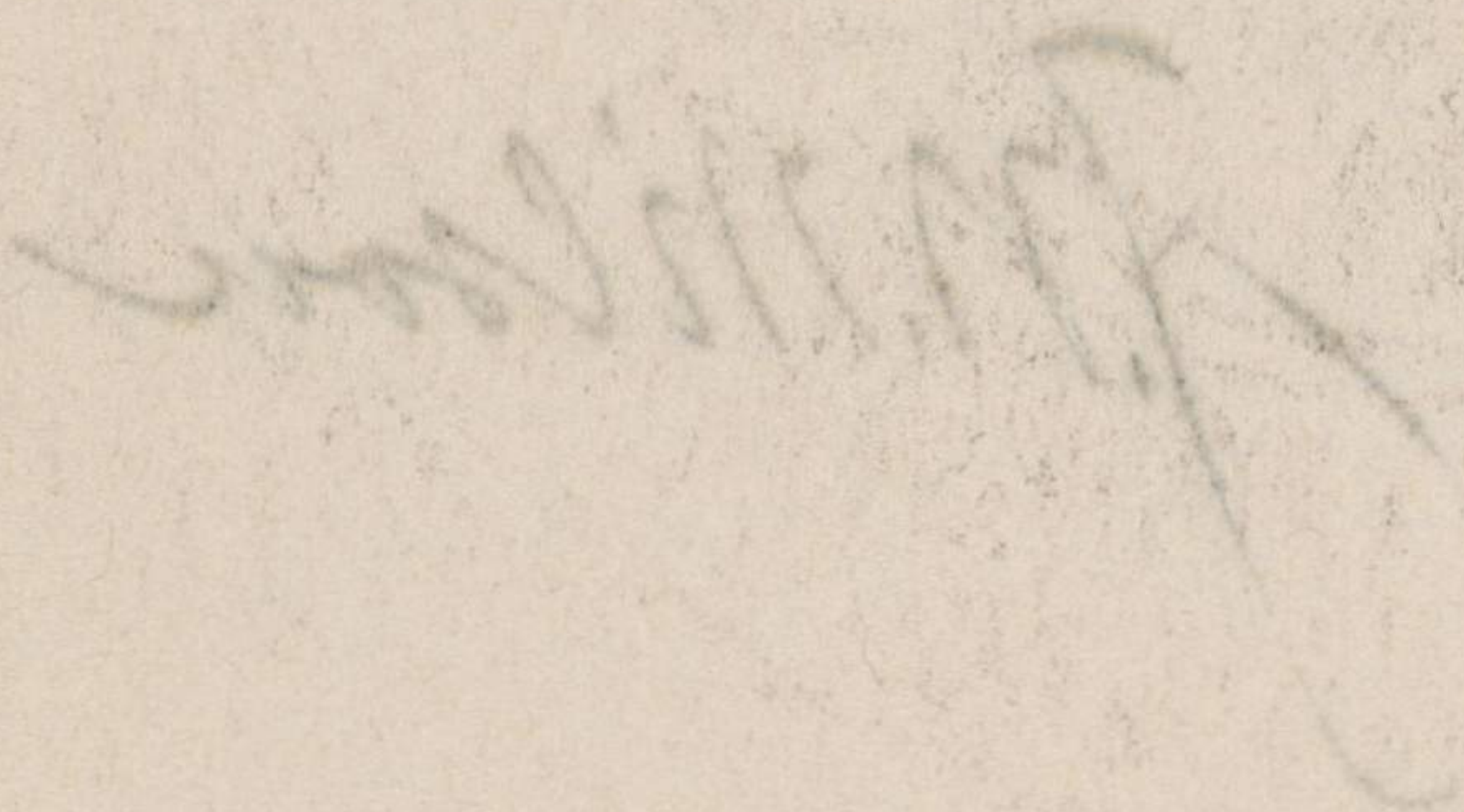
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The result is embodied in THE FIRST FIFTY, a liberally-illustrated 60 page book which we believe to be a valuable addition to the information available in print about American business and industry. It is particularly of interest from the point of view of business itself.

We are sending you a copy in the hope that you will find it interesting and educational. If you do not care to give it a permanent place in your files or library, please pass it on to someone else who may enjoy it.

If you feel moved to any comments on the book or its contents we shall be glad to have them.

Sincerely yours,



JWW:MD