

# FRED MEDART MANUFACTURING CO.

POTOMAC AND DE KALB STREETS

SAINT LOUIS, Mo.

R. E. WEINZETTEL  
SALES PROMOTION MANAGER

July 10, 1941

Dr. Forrest C. Allen  
University of Kansas  
Lawrence, Kansas

Dear "Phog":


Once again we forward our check in the amount of \$355.60, covering royalties due you on a total of \$7,111.97 of Goal-Hi sales for the second quarter of 1941.

I note upon checking with last year's royalties that this is a little bit less than it was for the same period and naturally I regret to see this dropoff. However, maybe the next quarter will show a substantial increase and I want you to know that all of us are working toward continuous sales of Goal-Hi equipment.

Incidentally, I believe you will be interested in the enclosed folder which we are widely distributing and which covers the new safety base which we are now shipping. I consider this a real improvement over our old type of base.

Kindest personal regards.

Cordially yours,

  
~~Sales Promotion Manager~~

REW:jc  
Enc.