

May 11, 1942.

Mr. N. P. Isenberger,  
Phillips Petroleum Company,  
Corpus Christi, Texas.

Dear Nate:

I got a very friendly letter from Dan Wagner, acknowledging receipt of my letter. At the time he wrote he had not received the University catalog, but it had been sent and he doubtless has it now. He stated that he hadn't decided upon a definite course, but was going to choose between a business administration course and physical education.

I am wondering if he expects any special inducements. We are not in position to offer those, having built our team from boys who normally enroll at the University for the purpose of getting an education. Of course, we could give him a job that would pay 35¢ an hour, and he could work two hours a day at that rate. That is the most any students get - 35¢ an hour.

Will you kindly see him and talk with him and sell him the idea of the University as a place to get an education, rather than as a place concerned primarily with athletics. We will do our very best to see that he gets a well-rounded education if he comes to the University of Kansas.

I will be happy to hear from you.

Very sincerely yours,

Director of Physical Education and Recreation,  
Varsity Basketball and Baseball Coach.

FCA:AH