

Therefore, I say it is up to them to make good on their end of the bargain by being eligible, and it is up to me to teach the boys the proper fundamentals so that we can consummate the details when we have an opportunity. Therefore, the boy and I understand each other in the beginning.

I have a great many conferences with these boys. I also find out by the grapevine route--no stooging--when a fellow is in trouble. And when he begins to slip I have him in and tell him I have had youngsters of my own, that I have made a lot of mistakes, and if I would have had a fellow, who, in a friendly way, would have advised me, then I know I would not have made the mistakes. If the boy is the right type he will generally snap out of it.

Mrs. Allen was of the type that she believed that a boy should work, just like Mr. and Mrs. Forsyth. Most jobs in Lawrence at filling stations pay 25¢ an hour. We pay 35¢ an hour in Physical Education and Athletic work, or in all University student labor. A good student can reasonably work two hours a day; that is 70¢ each day, and on Saturday he can get in four or more hours. This will make him about \$20.00 a month. Howard Engleman or any of the other boys who worked, never earned more than \$20.00 a month. Vance Hall and some of the other basketball players make \$18.00. Therefore, that is as much as I would advise for any boy who is carrying the extra load of athletics.

I said to Mrs. Allen that rather than have Bob work two hours a day at the filling station, as long as he did not waste away his idle time, that I would much rather see him be given the opportunity of selection, and suggested that as long as he did not presume or impose upon the family that he be given an opportunity to develop. We followed this process and we found it worked wonderfully with him. He was given the opportunity of making his choices.

Now, you can see, Leaford, that every boy presents a separate problem. Perhaps Bill will be different from most any of the other fellows, but since he is President of his Student Council and a fine student, and since Coach Nye did so much for him, I believe that we can carry on the good work.

I would not advise as much work as you suggest, and you are perfectly free to discuss this problem with Bill's father and mother, and if you wish to show them this letter you have my approval. As I stated in my talk at Medicine Lodge, I am not bartering for athletic material; rather I am putting it on a bigger basis. I am saying that the University presents a great opportunity for superior and earnest students. I apply this to athletics as well as academics.

The University is the pinnacle of education in the State, and when these superior and aggressive students come from all corners of the State of Kansas and assemble here, it gives them an acquaintanceship that is invaluable