

So the first thing is your studies, and the next thing is getting acquainted with the leaders at the University. Your athletics introduce you favorably to society and business. You make friends, but you have got to have the ability to deliver the goods to keep your friends, because a winner likes a winner. And winners move with winners. That is why athletics are evaluated as highly as they are by the educators. You train and scrap and fight and play for a goal, which is the game that you try to win. But the educators are not interested in the fellow who only wants to play and doesn't want to get the main things that the educators hand out to the youth, and that is an education.

Robert, you can talk to Dean and he can tell you about what it cost him. And I can promise you a job. If you can work extra hours we can give it to you, but I do not want you to count on working too many hours which would prove to be a detriment to your school work. I do not believe that your parents would want you to do that. Doubtless you have saved some money this summer, and while you might make the most of your expenses, there is a thought in my mind that you might get ill and not be able to work, and then you would be cutting your cloth too closely.

I am not writing to Mr. Maynard Cox because Dean Martin told me that you were a fine boy and that you wanted an education.

I do not go out after athletes because I realize that the University's reputation has been builded by great educators and great teachers, and it is not the coaches who build the reputation of the University. And too, I do not want to confuse the boy with the idea that he is in a position to do much for the University at present. He only honors the University when he graduates and goes out into the field and makes a success. Then naturally he honors himself and reflects honor to his school.

Princeton is not far from Lawrence and if you have an opportunity I would be glad to have you come up any morning and have a talk with me. Doubtless you could ride up with Dean some time soon. I am in my office each morning and would be happy to be advised ahead of time if you plan on coming. I think a conversation would clear up many things that letter-writing sometimes fails to do. I am having a catalog of the University sent to you, and I am mailing you a brochure on physical education which you can look over. Perhaps you may want to take engineering, journalism, law or medicine. Let me know what you have in mind.

Sincerely yours,

Director of Physical Education and Recreation,
Varsity Basketball and Baseball Coach.

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