

August 12, 1939.

Mr. Bill Cates, Jr.,
123 West 13th St.,
Hutchinson, Kansas.

Dear Bill:

I assure you that we have no prejudices whatsoever against a two year junior college man. I know somebody has printed or expressed that sentiment, but it is not true. If a one year man can come up here and make the ball club he is as welcome as anyone else, but of course he would have to be good to do it.

My best advice to you would be to talk to John Kline, there in Hutchinson. There never has been a boy that came up here who wanted to work and wanted to study but what got all the work he needed. I do not offer work to boys to get them to come to the University, because they are the ones who benefit from their educational pursuit. We help the boy help himself.

I could no more promise you just how much work you could get than you could promise me how many goals you could throw. When you go into a store to buy a suit of clothes you are not sure whether that suit is worth \$25 or \$40. You must take the word of the man selling the suit and the reputation of the firm that is back of the sale. If you want to enter the University we will be glad to have you and we will be able to give you as much work as you can handle consistently with your studies.

As I say, there is not one boy that has ever come to the University that wanted to work and study but what he got all the work he could do. I promise you that, and that is all that any individual can promise a boy because his schedule of studies must be worked out first before he can know just how many hours he can work. You can easily see that if we promised every boy who wanted to come to the University a job our full time would be taken up in running an employment bureau rather than running a Department of Physical Education and coaching basketball.