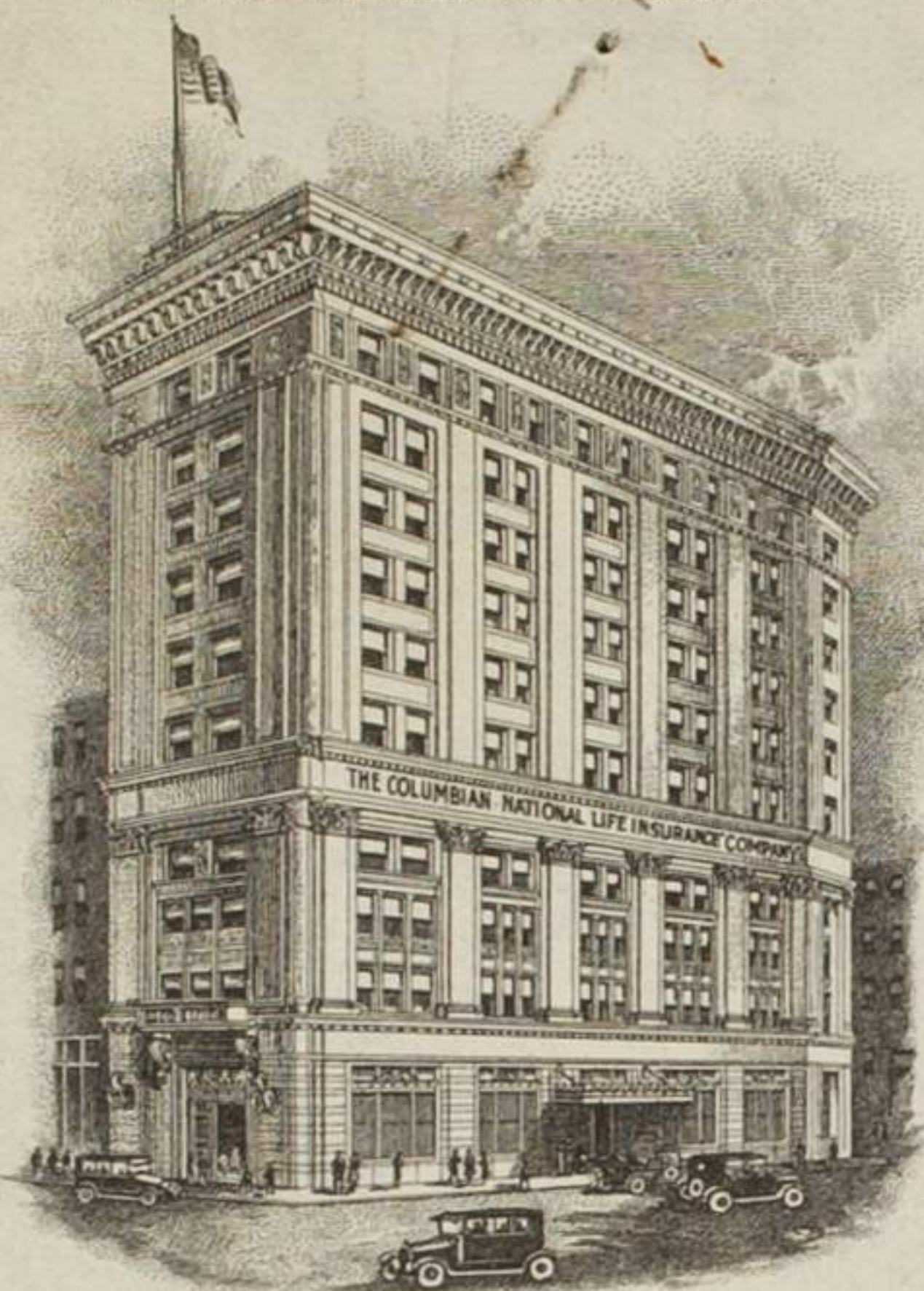


FRANCIS P. SEARS,
FIRST VICE PRESIDENT & COMPTROLLER

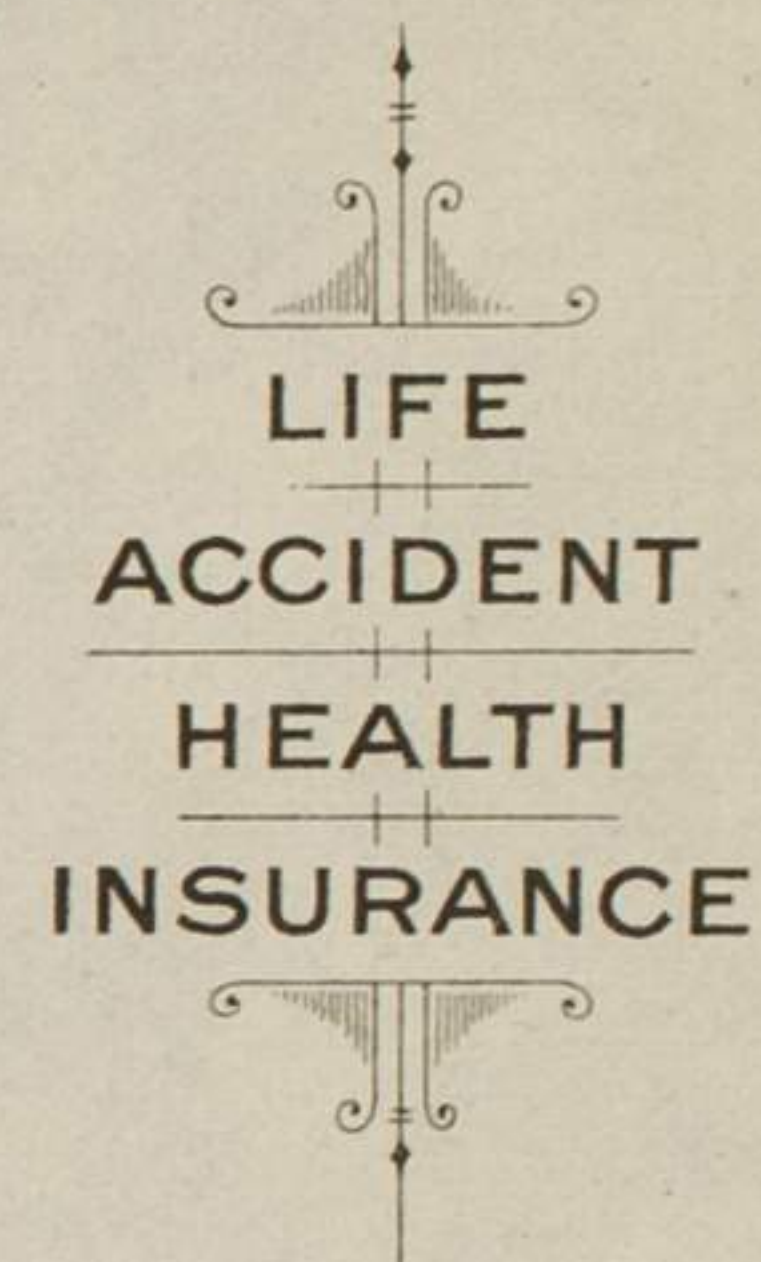
WILLIAM H. BROWN,
SECOND VICE PRESIDENT & SECRETARY



THE COLUMBIAN NATIONAL LIFE INSURANCE COMPANY

ARTHUR E. CHILDS
PRESIDENT

BOSTON, MASSACHUSETTS.



HOME OFFICE
FRANKLIN AND ARCH STREETS

NORMAN M. HUGHES
ACTUARY

July 21, 1931

Mr. W.C. Simons, President
The Lawrence Daily Journal-World
Lawrence Kansas

Dear Sir:

We have your letter of July 16 requesting information and rates on our Ordinary Life insurance at your present age, 60.

We issue two policies on this general plan; one which ^{is} practically an Endowment at age 85 and the other what we call Commercial Life. The rate for the first is \$64.08 per \$1,000 at age 60. The Commercial Life policy is slightly cheaper being \$59.10 per \$1,000 at age 60 but we do not issue this policy in amounts smaller than \$5,000 whereas the Endowment at 85 is written down to \$1,000.

The only Term insurance which we issue at age 60 is 5 Year Term and the rate at your present age is \$36.18 per \$1,000.

We hope you will find this information satisfactory and if we can be of any further assistance to you we will be glad to hear from you again.

Very truly yours,

N. M. Hughes

JRT:LB

Actuary

O.R. - 61.86 — Cash 20 $\frac{1}{2}$ = 584
Semi End @ 80 - 58.39 — " " " = 500
5 y Term - 35.93

347
39
3123
1041
13533