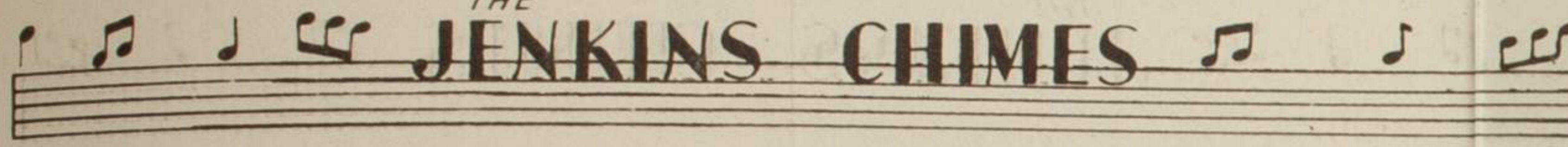


FUGATE

A nice letter from Henry Fugate about the swell scenery of Bremerton, Washington, then a hurried note that he is leaving his playground on the SS Grenier. Maybe you'll get to see Bill George or Bobby Pierce, Henry.

JENKINS ROLL

Y, MISSOURI Roy Dobbe E. H. (Eddie) Wilburn Ward Wright Robert E. Gibson D. H. McKelvey Archie D. Rice Vincent Franano R. I. Kraemer L. B. Lucas E. F. Howard J. W. Hammer Frank Heiler Norman Gibson Eugene Lay Henry Fugate Kenneth Derks Ellis Ham lhlman, Jr. KLAHOMA T. W. Wood Clyde O'Grady TY, OKLAHOMA Horton Kelly, Jr. MISSOURI W. F. Fadler Moore KANSAS Quentin Dodge Sampson KANSAS stafson, Jr. O, TEXAS Houser Y, KANSAS Johnson



K.C.K. STORE HEARD FROM

What with all the new O. P. A. ceiling prices and red tape new employers and the breaking in of old ones on to new positions our manager, Mr. Keeney, certainly has a job on his hands.

Our sheet music department, under the able supervision of Mrs. Ester Lee is very much alive. Mrs. Lee with her fine personality is building up a swell sheet music business.

Our record department formerly under the direction of Mrs. Beatty, is also doing very nicely. We might add that it could do better with a larger selection of popular records, however we have a lot of confidence in Miss Tollman whom has taken over and feel that she will keep the situation well in hand.

Mr. Carl Busby, our radio and refrigerator salesman, "What radios and refrigerators"? We still have a few radios, is very busy selling housewares and giftwares, fur-

niture and Coolerators.

Mr. Tom White our porter is kept busy with all the new departments to take care of. However Tom takes it all good naturedly and is sincere in his efforts to please everyone.

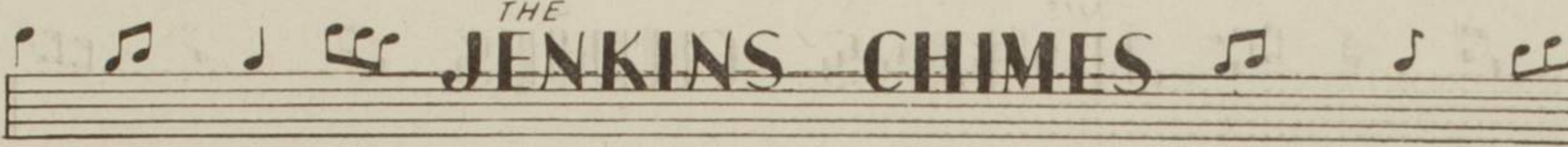
Mr. Bohart is manager of the musical merchandise department, which is going over in a big way. Also manager of the houseware and gift departments, furniture department and window trimmer.

Mrs. Beatty has taken over her new position as cashier and is going about her duties like an old Jenkins trouter with a smile for everyone.

Miss Inice Grinder our former cashier is missed by everyone.

Talk about travel, that gal sure gets around. Miss Grinder was transferred to the K. C. Mo. store and we thought she was settled down, but not her, the next thing we hear she is in Topeka

We here at K. C. K. all wish her good luck and happiness in her new position.



TOPEKA CHATTER

The Topeka Jenkins store is a swell place to work. Our guest card plan has brought us a host of new friends and potential customers for every department. Mr. Horace Dark, our new manager, and a native Topekan, is greeting his old friends and making many new ones for our store each day.

Margaret Plumb says: The whole store reflects the enthusiasm and pep of our new manager, Mr. Dark. Especially the House and Giftware Department.

Speaking of Guest Cards again, we firmly believe that this plan has caused more people to come into our store than any other plan, as there is hardly a time in the day that some one is not showing from one to six people through our store and to top it off, all visitors are delighted to know we have such lovely merchandise to offer.

Inice Grinder came to us from Kansas City, Kansas Branch and has taken over her usual duties in our office. We are glad to have Inice with us and we know she will enjoy living in Topeka.

We also have back with us Mary Jane Dinkle in our sheet music department and from the looks of things Mary Jane is getting ready for a good school business.

Eddie Crossen reports from the Merchandise department, or should we say whats left of the merchandise department, that he started this month with a nice school order to Highland Park High of Topeka for \$500.00. Cpl. Victor Heisse, who bought a Conn Conqueror Trombone and Conn Euphonium from Eddies, still believes in Jenkins service and methods of doing business. Vic has charge of the dance band and military band at Camp Kearns, Utah and still sends back to Topeka for all his music. (By the way Eddie, or rather 4-F has had his theme song changed by Uncle Sam to "I'm in the Army.")

We are off to a good start this month and we are sure that before this month ends we will be right on top. That's all for this time.

TULSA NOTES

As the summer ends we lose our telephone operator, Martha Lou Hickerson to go back to school. Her Dad and Mother took her up to the Lake of the Cherokees for a vacation with them. We received two hand illustrated cards from her of the cabins and swimming hole, so we can imagine we are there too. Martha has been a fine, capable and congenial employee.

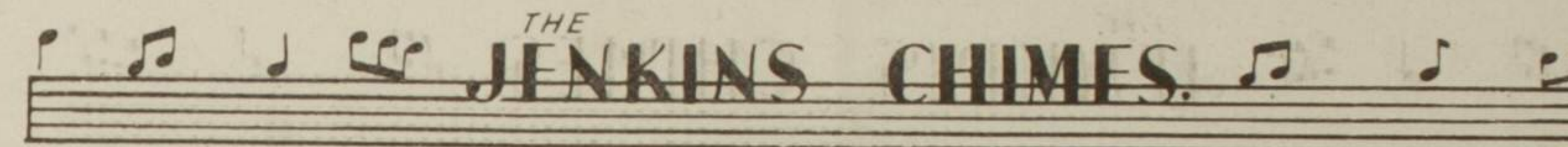
George Howard, our veteran handy-man about the place, resigned September 1st to go to California in defense work. Every one will miss George and wish him the best of luck.

When Mr. Hickerson gets back all vacations will be finished for this year. Thanks to the Company for this consideration, which all of us deeply appreciate, especially since we have just finished a scorcher of a summer.

We are happy to tell you Mrs. Ed Tuttle came out of her serious operation wonderfully well, and is back on her feet again, putting Ed, where he belongs.

We wish you could all see the beautiful windows Mr. Tuttle prepares all the time. We should have pictures of them all.

FLASH Lieut. R. Russell Hickerson has just married Bettie Jane Long of Tulsa at his new base in Homestead, Florida. Congratulations, as they are both swell folks.



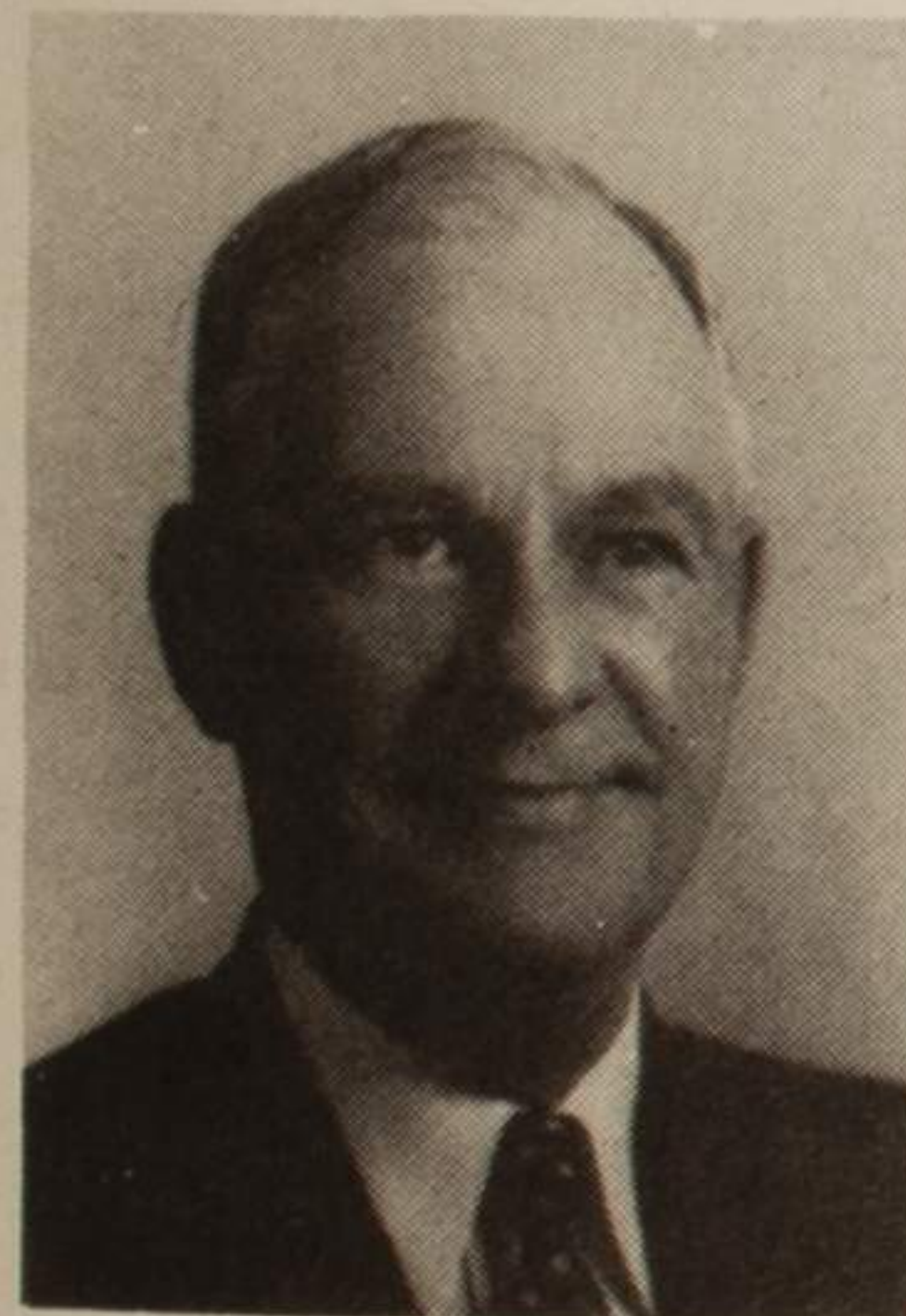
Do You Know Our Retail Radio, Refrigeration, Furniture and Monument Department



E. J. McGrannahan the smiling Irishman whose handsome countenance you see herewith came to Jenkins in February, 1927 as an outside Victrola salesman. In fact, he was a house to house canvasser, bearing the title of "salesman" to keep his morale high. It took "Mac" five years to get to the floor. After a year as a floor-man he went to Wichita as head of the radio department. Two years later he was recalled to Kansas City to head the Retail Radio and Refrigeration Department. He has done a big job here, and has always been a jump ahead of a stock shortage with new things to sell.

Do You Know? That this department of his

- Is the largest retail radio outlet west of the Mississippi River, with radios from \$9.95 to \$2500.00?
• Has the best equipped radio service department in the Middle West?
• Sells in normal times the following makes: Stromberg Carlson, Capehart Panamuse, RCA-Victor, Philco, General Electric, Emerson, Farnsworth, Fada, Stewart Warner, Freed Eisemann, Federal, Zenith, Montrola, Detrola, Wilcox Gay, Andrea, and Air King?
• Was the first in Kansas City to have a radio style show?
• Was the first in Kansas City to show and demonstrate Television?
• Was the first in Kansas City to show and demonstrate F. M. (Frequency Modulation)?
• Sells more Electric Refrigerators than any other strictly Retail store in Greater Kansas City?
• Sells the following makes of Electric Refrigerators: Gibson, Stewart Warner, Kelvinator, General Electric, and Philco?
• Has shipped over 500 orders to Service Camps in the last year?
• Has sold over 1200 pieces of furniture the first eight months of this year?
• Has sold 38 Monuments in the first twenty-two days of this business?
• Handled over 1100 service jobs in the service department during August?
• Has sold this year over two carloads of Streit Slumber Chair?
• Has a complete line of Northern Bed Room and Living Room Furniture to offer our customers. (Northern Furniture is to the furniture industry what Stromberg Carlson is to the radio industry).
- Has a complete stock of the famous Sealy Tuftless Mattresses and box springs?
• Has imported chests from China (Carved Teakwood exterior-Camphor wood lined)?
• Has America's finest line of Baby Buggies?
• Has one of Kansas City's largest and newest displays of Occasional and Coffee Tables?
• Has a large variety of Floor, Bridge and Boudoir Lamps?
• Has a nice selection of Sofas with springs?
• Has 35 employees in the department, of which eight have been employed for over 10 years as follows: Bill Smith, 38 yrs; John McMillan, 30 yrs; Harold Bell, 22 yrs; Avery Fouts, 17 yrs; J. T. Allen, 15 yrs; T. W. Ward, 12 yrs; Emil Volkart, 17 yrs; Jim Lawrence, 10 yrs. The balance of employees have been with the Company from one to five years.
• Can supply customers with plate glass or plate glass mirrors for any purpose, any size, in a large variety of colors.
• Has in the First Floor Small Appliance Department the following items: Waffle Irons, Portable Electric Mixers, Electric Egg Cookers, Copper Tea-kettles, Electric Coffee Makers, Baby Gifts, Servicemen's Gifts, Food Warmers, both non and electric, Citrus Fruit Juicers, Electric Tie Pressers, Fire-King Dinner and Ovenware, 22-piece Beautiful Brownie Sets, Exquisite patterns of Dinnerware, Mexican Jewellery, Cigarette cases and Billfolds (all prices), Kemtone (paint), Onco Wax, Silver and Furniture Polish, Borg Bathroom Scales, Desk Lamps, Sun Lamps, Waldorf Food Mixers, Compacts, and Pen and Pencil Sets, plus many other items?



Speaking of Digging Deep and Buying Bonds This Month

Here is Tom Pedigo of the Oklahoma City store and his four reasons why every Jenkins employee should really go down to the bottom of the sock and buy Bonds this month!

Mr. Pedigo, our hats are off to you with these four fine sons in the service. Our part is small compared to yours.

LET'S BACK THESE FOUR PEDIGO BOYS WITH BONDS



T. BURNS PEDIGO Navy. Stationed at Del Monte, Calif.



EMORY R. PEDIGO Army stationed at Hobbs, New Mexico.



HUNTER G. PEDIGO Army, stationed at Tinkers Field, Oklahoma, City.



DAVID M. PEDIGO, Navy, stationed at San Diego, Calif.