place of the civilized and the savage.

ago today.

Sometimes I wonder whether the choice of that corporate name did not show a shrewd knowledge of human nature. Holliday wrote the charter, which he, Challiss and Pomeroy procured from the Territorial Council some time before. It seems fair to peka & Santa Fe.

That was in 1863, a year of stirring events. The nation was torn with civil strife. The battle of Gettysburg and the capture of Vicksburg were not six months in the past, ers alike. and the battle of Chickamauga less than five weeks; and at the very moment when the amended charter issued the cannon were roaring at Chattanooga and Missionary Ridge. Holliday must have had a belief in the permanence of the nation so strong, a faith in its future so profound and abiding, that all the clamor of war itself could not turn him from the great purpose to which he had dedicated himself, and which in quieter and happier days he was to see achave an occasional moment of discouragement and doubt as to what destiny holds in store for the United States, we might take a lesson from C. K. Holliday; for he believed in this as a land of opportunity, blessed with men and women capable of whatever sacrifice might be required for its preservation.

and about him he saw Kansas, the meeting head when the first seven miles was completed in 1868, and Holliday made a speech It is often said that Holliday had a dream in which he predicted that in time the rails V and that his dream came true. That does would bind together California, the Gulf of not do him justice. He had a concrete idea; Mexico, the Mississippi Valley and the and it was so realistic and so supported by Great Lakes. In 1885 the operations the facts of recent history as he applied reached the Pacific, in 1886 the Gulf, and them to what he knew of Kansas and the in 1887 Chicago. Thus in nineteen years West that as he pondered it it became a Holliday's prediction came true. Nineteen passionate purpose to which he completely years of failure and success, famine and surrendered himself. His was the spirit and plenty. The sod house, the grasshopper, the the faith which inspired those men who or- drouth, the bumper crop; the Indian, the ganized the Atchison & Topeka Railroad buffalo, the cattle trail; the desperado, gun-Company here at Atchison just eighty years fire at the saloon; Bat Masterson and Bill Tilghman and Wild Bill Hicock; the rail head and the plow advancing together; organization of government; law and order; culture; industry; wealth. Nineteen years of superb accomplishment.

Dodge City, Raton Pass, Santa Fe, the Needles, San Diego—those are names that assume that he knew he must take into ac- call up all the romance of the West-for count local prides and aspirations, and that they mark the route along which the fronhe felt he could afford it because he knew tier was pushed back further and further, also that announcement of the project under until it disappeared as the naked prairies a name too ambitious might condemn it from became farms and gardens, the crossings of the outset as impossible, in the minds of the cattle trails became cities, and schools unimaginative men. Hence the local name; and churches and homes arose to bear witbut as interest grew and as both local and ness to the coming of pioneer men and national support increased, the name was women with the courage to survive. T. J. changed, so as to indicate better the de- Peter, W. B. Strong, A. A. Robinson—these, termination to build a railroad into the very too, are names to conjure with. They were heart of the far West-to build not the railroad builders who found joy in the build-Atchison & Topeka but the Atchison, To- ing and found no terror in desert or stream or mountain. They, too, were pioneers.

> The Santa Fe claims the right to share with the people of Kansas the tradition of all these men, home builders and railroad build-

Their complete story has never been written, and it cannot be; but it would be an epic of frontier courage and adventure, glowing with all the color of the West; an epic of countless days of individual hardship, countless acts of individual courage, and countless failures, all crowned by unmeasurable success. No fiction ever written has more dramatic interest than the taking of Raton Pass; unless it be the flight of the Mennonites from Russian despotism to the complished. If in these times some of us Kansas country opened by the Santa Fe. No fact in the economic history of the West has added more to its security and prosperity than introduction of hard wheat by the Mennonites; unless it be the driving of Raton tunnel or the building of the bridges across the Kaw, the Colorado, the Missouri and the Mississippi.

It is entirely proper that the people of There was a great celebration at the rail Kansas and representatives of the Santa Fe

should celebrate this anniversary together. statesmanship and its recognition of public The history of the Santa Fe and the history duty; and as this whole occasion makes more of Kansas are interwoven from the begin- vivid the picture of the past, the Santa Fe ning. In very large measure each has depended upon the other for its development, and we of the Santa Fe like to believe that alike, of unfaltering loyalty to the great reneither has failed the other. We like to gion of the West and the Southwest which quote a passage from the annual report of it serves and on which it depends for its our directors to our shareholders for the own prosperity. year 1888. That was the year after transcontinental operation commenced between solved when its transcontinental lines were Chicago and the Pacific and the Gulf, but completed or when its network of branch this passage does not concern that achieve- and feeder lines was constructed, and there ment so much as it concerns the enlarge- has never been a time when it could pause ment of the enterprise by construction of for an idle period of indulgent reflection branch lines for the development of outly- upon things already done. But always, in ing territory remote from the transcontinen- the later period of improvement as in the tal routes:

The history of Western railroad construction for the past quarter of a century has demonstrated that successful results can only be attained by occupying territory promptly, and often in advance of actual business necessity. This was the policy of the Atchison Company from the first. It led the way. It built, not upon assured returns of profit, but upon a faith which time has abundantly vindicated,—that the great Western and Southwestern regions of the country were rich in possibilities and that the company which first occupied the territory would reap the first and greatest rewards. Every stockholder of the Company, every investor who contributed his money to the enterprise, thereby expressed his confidence in this policy. That it was a wise one no one questions or can question. Did it cease to be wise when the Company completed its line through Kansas, or when it reached Pueblo, or when it pushed across the Raton and entered New Mexico? The final development of the road into a transcontinental system did not, in the opinion of your Directors, justify the Company in assuming that henceforward it had no duty to perform except to operate its completed line. \* \* \* Adjacent to it were large tracts of country not inferior in soil, climate, or other natural advantages to that through which the main line extended. \* \* \* To occupy a portion of this territory seemed to your Directors, then, as it does now, an obvious duty. \* \* \* Drouths, failure of crops, excessive competition, continually decreasing rates, unwise legislation, strikes, and other calamities have befallen us, as they have other Western roads. \* \* but it must not be forgotten that neither railroads nor extensions are built with a view solely to immediate earnings. If wisely planned, they look to the future, to the growth of States and communities, and to those settled conditions on the basis of which all business operations are conducted, and without which no business can prosper.

Every mile of our new roads has been built by the Company itself; and no construction company has been interposed to increase the cost, thus securing to our stockholders their actual value of every dollar which has been expended upon their property.

To get the implication of that language, and to understand what it has meant to this of that passage, its courage, its vision, its and way. What President Strong said

renews its pledge, inspired by sound business considerations and good citizenship

The problems of the Santa Fe were not earlier and more colorful period of construction, there has been the same interdependence of the Santa Fe and the great regions which it serves. The same mutuality of interest obtains today.

The ten years since 1929 have been a period of profound business depression which has put to crucial test practically every industry and every business institution of the nation. For the Santa Fe it has meant serious reduction in traffic and revenue, with increasingly disproportionate operating costs and taxes. Nevertheless, on the whole today finds the company with heavier steel, stronger bridges, improved equipment, faster trains and far better service than ten years ago. Lest this seem boastful let me hasten to say that while we are proud of these as physical facts, not exaggerated, yet we do not hesitate to state that they are the result of the very human desire to continue to live. Years ago President Strong announced this principle:

"A railroad, to be successful, must also be a progressive institution. It cannot stand still, if it would. If it fails to advance, it must inevitably go backward and lose ground already occupied."

The experience of the past ten years has proved abundantly the soundness of the thought so expressed. To survive, the Santa Fe had to improve both its property and its service; all the more so because of the untoward business conditions which it faced. Dearth of traffic meant stronger competition for what traffic there was. Extraordinary difficulties confronting Santa Fe patrons meant their greater need for advantageous transportation service. Reduction of operating revenue, both net and gross, required State, one need only look at any map of operating economies available only through Santa Fe lines in Kansas. We are proud the added efficiency of improved equipment