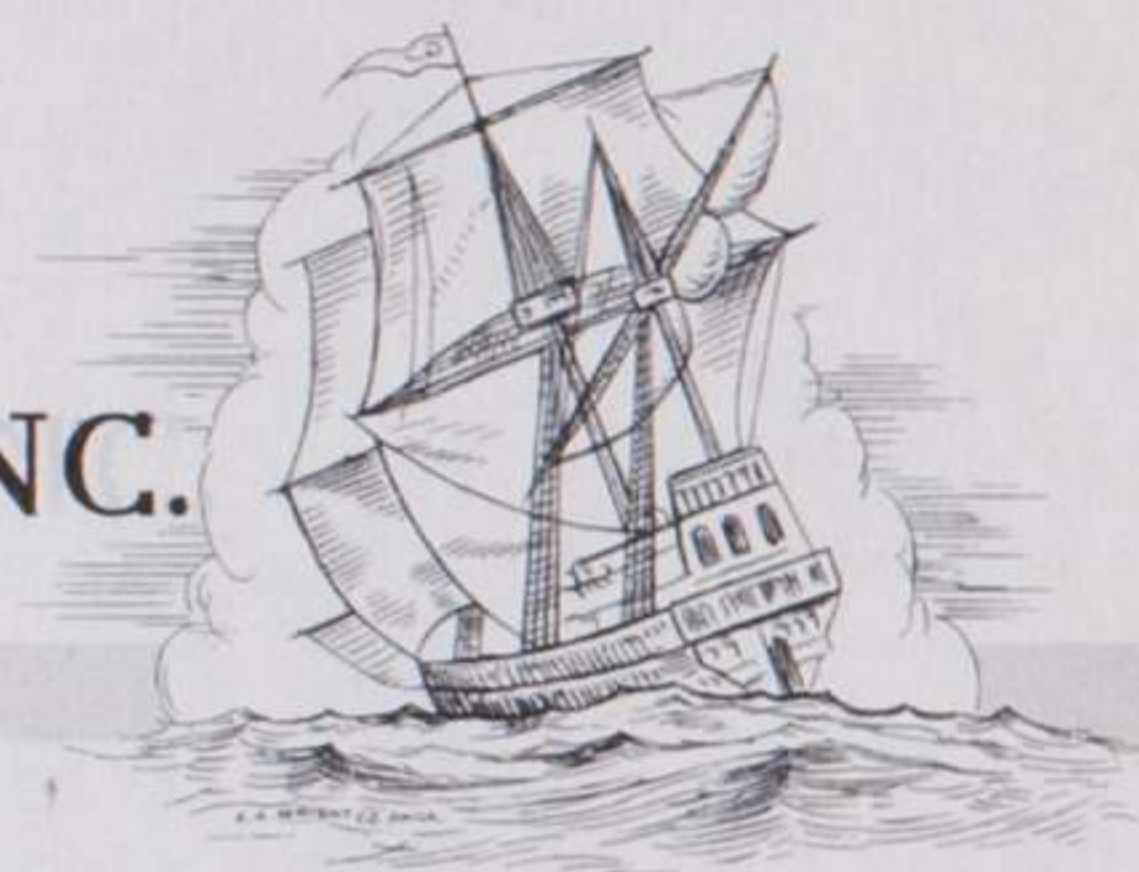


THE AMERICAN HISTORICAL COMPANY, INC.

Publishers

80-90 EIGHTH AVENUE
NEW YORK 11, N.Y.

April 24th, 1950



TELEPHONE - WATKINS 9-7750
CABLE ADDRESS - LEWHOSO, NEW YORK

Mr. W.C. Simons,
The World Company
Lawrence, Kansas

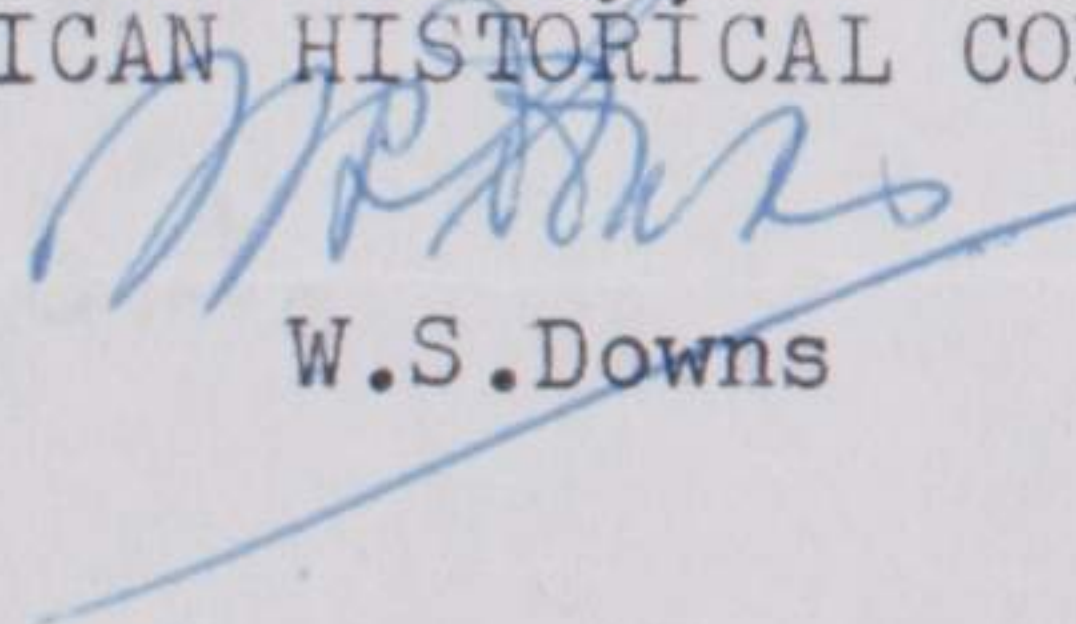
Dear Mr. Simons:

We are proceeding with the compilation of your copy as discussed in our earlier correspondence and under the authority of your letter of the 13th of April. This acknowledges your note of the 19th and the enclosure of some additional material.

Regarding the directory material returned herewith, I feel that it will not be necessary, since there should be an index to your publication which will quickly serve the same purpose. It would thus represent, I feel, unnecessary labor and expense.

Speaking of expense, may we please have a check on account in connection with our project, 25% of the total amount? This is customary procedure, 25% additional being due at the half-way mark in our work, and the balance 50% billed after you have redeived the final material.

Cordially,
THE AMERICAN HISTORICAL COMPANY, Inc.


W.S. Downs

WSD:MAG
Enc.