

June 29, 1930.

My dear Collis -

You were very nice to take the time to write me that good letter telling me lots of things I wanted to know about the Society and I feel quite sure we could be your agents for Minnesota - and get it started - But as you say - we have to know a little more about it in order to make an intelligent talk to strangers. I have been cutting out your advertisements - as I see them in the J - W. but if you have some letters from people who have been cured in Kansas - it would help - besides there are four drug stores in St. Cloud, one in Nail Park and one in Sauk Rapids and so on all over Don's territory and I thought he could do that part and I would take care of all the correspondence etc from home and do a lot of plugging on the side - in fact I have some interest in taking it now if I could just say - "You can buy it at 'Molitor's' or 'The Green Hill Pharmacy' etc" I think I can do better - in the end - or long run by having the drugstore handle it than I