

Lawrence, Kansas Feb. 10th. 1931

Dear Etoile and Doctor

I am sending herewith check for \$75.00 for uncles' care another month. I hope that you are both well and as happy as could be expected. We heard from Grace recently and she and Don are with the old folks in Biloxi, Miss. having driven down a couple of weeks ago.

We are all well. Dolph Jr. is taking his first steps now and then when he is not watched too closely. The other grandchildren are all doing well and Owen and Marilyn are making a fine record at school.

We are spending more money than ever on the Dr Cowdy medicine and hope that we are on the right track. We shall follow this lead for about six months and if it gives results we will then continue to push it, if our efforts fail, it will then be necessary to try something else or quit.

Advertising is now being carried in the Kansas City Star, the Topeka Capital and in a number of Kansas dailies that compare with the Journal-World. This campaign will cost us about \$500.00 a month for advertising, besides other running expenses. We yesterday placed an order for one thousand counter display stands at a cost of 50 cents, or slightly more, each. We now have over 100 druggists in Kansas City Mo. and an equal number of Kansas City, Kansas.

Dorothea has now entered her senior year at the university. Out of ninety hours of work completed she has 58 hours of A and 32 of B.

In attempting to handle your investment I want you to think now and then of the question I put to you--If you had cash in the bank or in bonds equal to the amount necessary to clear your building, would you draw it out to make the investment. ~~It is~~ It is not a question of how much you already have in it, but rather how much more will it take to clear it up. Holding on to it will continue to eat up all that you can scrape together without really reducing the amount which some day must be paid.

I still think that the best thing you can do is to recall, if possible, the order to the holder of the first mortgage permitting him to collect the rent and then simply sit tight holding the property as long as you can--but willing to accept a reasonable price of anything from \$1,000 up to deed the property and thus enable mortgagee to secure possession without delay. Hoping that you will be as fortunate as possible in the whole matter I am as ever, your loving brother

Collie

Give love to uncle